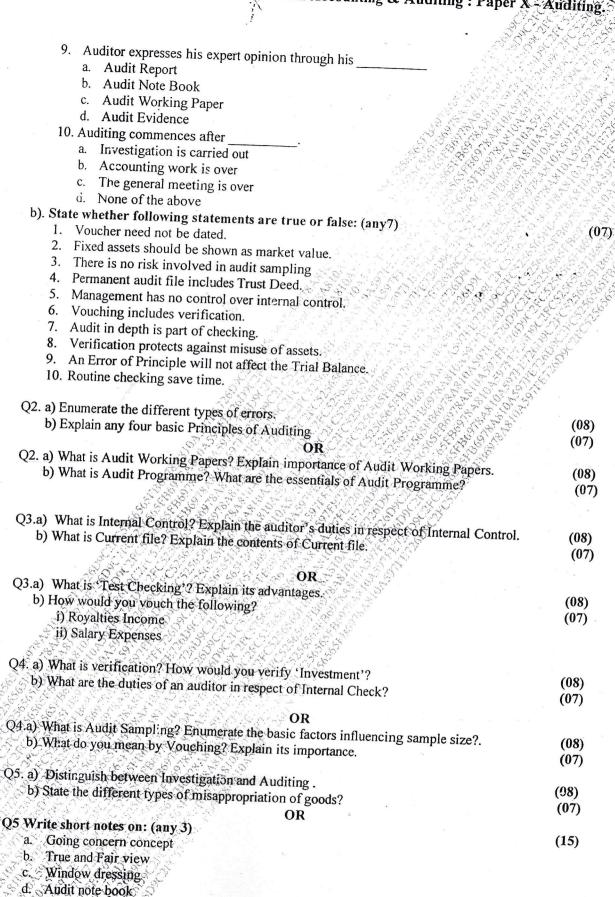
Paper / Subject Code: N	100 / Financial A	9	
1 brang 5/5/19	109 / Financial Acco	ounting & Auditing : Paper	X - Auditing.
; brang 5/5/19		TYB. Com	
	[Time: 2 1/2 Hours]		
Please check wheth	ier vou hove get the		[Marks: 75]
No	her you have got the ri	ight question paper.	
N.B: 1. All questions are com	ipulsory.		
2. Question Nos. 2 to 5	has internal options		
J. Figures to the right in	dicata full 1		
(1. a) Select the most appropr	iate ontion and warming	te the full sentences 43-5 Ti	
1. The objective of internal	control is to	the full sentence: (any Eigh)	(08)
a. Flevent Iraugs			0,0000000000000000000000000000000000000
b. Prevent inefficiency			
c. Improve financial			
d. Select right people			
2. Investment is normally v	alued at	the end of accounting year.	
a. Cost price		2 - 10 of accounting year.	
b. Market price			
c. Realizable value	(4, 7, 5, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7, 7,		
d. None of above			
3. Method of	selecting sample ensure	es that all items in the population	9,3%,540
chance of selection.		toms in the bobulation	on have an equal
a. Random selection			
b. Systematic selection			
c. Haphazard selection			
d. None of the above			
deals with a	udit sampling.		
a. SA 530 b. SA 400			
b. SA 400 c. SA 610			
d. SA 510			
4. SA 310			
5. Working papers are the			
 Working papers are the pro a. Auditor 	perty of the		
b. Client			
c. Client and the auditor			
d. None of the above			
6. Manipulation of accounts			
Manipulation of accounts to Secret reserve	snow a better position	is called as	
b. Window dressing			
c. True and fair view			
d. None of the above			
7. Audit programme should be			
a, Oral			
h Rigid			
C. Flexible	(4) 6 (4)	ν	
d. Oral and flexible	0,000		
8. The implies an	oplication of a liv		
class of transactions.	prication of audit proce	edure to less than 100% of the it	ems within a
a. Audit working paper			
b. Audit programme			
c. Audit sampling			
d. None of the above			

Page 1 of 6

Paper / Subject Code: 11109 / Financial Accounting & Auditing: Paper X - Auditing.



Page 2 of 6

e. In-depth audit

[Time: 3 Hours]

[Marks:100]

		Please check whether you ha	ve got the	e right question paper.	
1/2		N.B: 1. All questions are compu			
		2. Figures to the <u>right</u> indic	ate <u>full</u> m	arks.	
		3. Draw neat diagrams who	erever nec	essary.	
	1				
) Se	elect 1	the <u>right</u> answers and <u>rewrite</u> the state	ments (Ar	y 10):	(1
1.	Acc	cording to the modern theory of intern	ational tra	de, is responsible for	
		ernational trade.			
		Factors endowments	man to the sale to the	Labour	
	c)	Money	d)	None of these	, S
2.		refers to the rate at which a count	ry's expo	ts exchange against its imports.	
	a)	Foreign exchange		Balance of payments	
	c)	Terms of Trade	d)	Investment rate	
3.	Mai	rshall and Edgeworth introduced a geo	metrical	Javica to availain the	
	whi	ch is known as		ievice to explain the gains from trade	
		Indifference curve) (b)	Isoquant curve	
	c)	BOP curve	1 W. W. W.	Offer Curve	
1	Λn	rotectionist makes be the file			
٦.		rotectionist policy has the following of			
		Consumers have to pay higher price		Producers get higher profits	
	C)	Quality of goods may be affected	d)	All of these	
5.	A ta	riff <u>AND</u> FRANCE			
	a).	Increases the volume of trade	b)	Reduces the volume of trade	
		Has no effect on volume of trade		None of these	
6.		occurs when a group of coun	tries agre	e to have free movement of factors of	
	proc	luction.	C)	to have thee movement of factors of	
	4 1 1 Su	Free trade area	5 b)	Customs Union	
	1/ /00	Common market	,	Preferential trade agreement	
7.	Rich	n countries have balance of payments	deficit		
		Sometimes		Never	
		Always		Every year	
ું	TDI				
8.		official reduction in the value of a cur	rency wit	n respect to other currencies is known	
10. C.	as 	Davohuotioa	1.	A	
50	The same of the	Revaluation		Appreciation	
300	C)	Devaluation	d)	Depreciation	

Paper / Subject Code: 83013 / Business Economics VI

9. The dec	laration recognised that the	TRIPs agreement should protect public
health.	and that the	i Kirs agreement should protect public
a) Bali	b)	Dela ANDERONA DE LA CONTRACTOR DE LA CON
c) Bandung	d)	Doha Singapore
	u)	Singapore
10. Foreign exchange mark	cet is	
a) Grouping, by elec-	tronic means b)	Located only in London
c) Located only in N	· · · · · · · · · · · · · · · · · · ·	None of these
11.77		
11. Hedgers enter into a for	reign exchange market to	
a) Speculate		Promote exports
c) Cover risks	d)	Promote imports
10 77 10		- 14 - 17 - 18 - 18 - 18 - 18 - 18 - 18 - 18
12. Holding everything else	constant, an increase in inte	erest rates in India will lead to .
a) Capital inflows into	o india b)	Depreciation of the INR
c) Capital outflows fr	om India d)	A decrease in demand for goods and
		services.
0.1 D) 0.		
Q.1 B) State whether the following	statements are True or False	e. (Any 10)
1. Adam Smith gave th	e first classical theory of int	ernational trade
2. Net barter terms of the	rade is also known as comm	Odity tomo of 1
3. If the cost ratios are	equal there will be gain to be	oth the countries and there will be
4. The cheap foreign la	bour argument is a legitimat	e argument against free trade because
, , , , , , , , , , , , , , , , , , , ,	O TO TOW CONINCIE DECOMPOSION	
3. If a country increases	its tariff then imports will l	ne more evnoncius
o. Tropal is a lounder m	ember of the European Unic) n
7. A surplus in the curre	ent account of BOP implies	that the country is lending to
Toroignois more man	loreigners lending to it	*
8. Monetary and fiscal p	policies are used to correct B	OP disequilibrium
2. The livir has been give	en the mandate to negotiate	multilateral miles :
of retail tore	ign exchange trading happa	no in f
Tr. in the O.S. dollar app	reciates relative to the Swise	s franc, Swiss chocolate will become
	The state of the s	
12. Sterilised intervention	is done through open mark	et operations.
Q.2 Attempt any two of the follow	wino:	
a) Bring out the difference	ces between the Digardian th	(15)
modern theory of inter	mational trade	neory of international trade and the
b) What are the factors a	ffecting terms of trade	
c) Discuss the J. S. Mill's	s theory of reciprocal demar	
	o dicory of reciprocal demar	Ia.
	Depreciation	· ·
63770		

Paper / Subject Code: 83013 / Business Economics VI

Q.3	Attempt any two of the following:	(15)				
	a) Discuss the arguments in favour of the policy of free trade.					
	b) Explain the economic effects of import tariffs.					
	c) What are the reasons for Britain exiting (Brexit) the European Union?					
Q.4	Attempt any two of the following:	(15)				
	a) Discuss the structure of balance of payments of a country.					
	b) Explain different measures to correct deficit in the balance of payments.					
	c) Discuss the WTO agreements with references to GATs.					
Q.5	Attempt any two of the following:					
	a) Discuss the factors influencing demand for and supply of foreign exchange.	(15)				
	b) Discuss the absolute and relative versions of the purchasing power parity theory.	Ş.,				
	c) Explain managed flexible exchange rate system in India.					
Q.6	Write short notes on any four of the following:	(20)				
	a) Short comings of the Heckscher – Ohlin theory of international trade.	(20)				
	b) Objectives of commercial trade policy					
	c) The Marshall – Lerner condition					
	d) Spot and forward exchange rates					
	e) Types of economic integration					
	f) Functions of foreign exchange market					

COP#0

		(3 Hours)	Marks: 100
N.B.	 All questions are compute Figures to the right indicate 	•	
1. (A	A) Select the most appropriate a	nswer from the options give	en below (ANY TEN) (10)
1)	refers to stud	ying and collecting informati	ion about operations and
	responsibilities of a specific job		
	a) Job Design	b) Job description	
	c) Job analysis	d) job specification	
2) _	refers to putting rig	ght man for the right job.	
	a) Selection	b) Recruitment	
	c) Placement	d) None of these	
3) _	is a technique of	of E-Selection.	
	a) Group Discussion	b) Campus interview	
	c) Personal Interviews	d) Key word search	
4)	Human Resource Development	leads to	
	a) Personal Development	b) Organisational De	velopment
	c) Career Development	d) All of these	
5)	Performance appraisal is needed	for	
	a) Managers	b) Temporary Emplo	oyees
	c) Permanent employees	d) All type of emplo	•
<u>(</u>)	helps to im	prove employee's mental hea	alth and wellbeing.
	a) Counseling	b) Mentoring	C
	c) Training	d) Career guidance	
7)	states that most e	mployees dislike work and la	ck motivation.
	a) Theory Z	b) Theory Y	
	c) Theory X	d) ERG Theory	
8)	is an act of stimu	lating someone or oneself to	a desired course of action.
	a) Motivation	b) Morale	
200	c) Communication	d) Emotional Quotie	nt

Page 1 of 6

Paper / Subject Code: 83014 / Commerce VI

9)_	is a feeling of	injustice at the workplace.
	a) Grievance c) Counselling	b) Attrition d) Engagement
10)	po his book antilled STI - Disc	opularized the concept of Learning Organisations through
	his book entitled "The Fifth a) Peter Drucker	
	c)Abraham Maslow	b) Henry Fayol d) Peter Senge
11)	Employeecommitted to do their job. b) Enrichment c) Enlargement	is the extent to which employees feel passionate and b) Engagement d) Endowment
12)	Employeeright decisions.	involves giving the employees autonomy to take
	b) Empowerment c) Education	b) Enrolment d) Experiment
		ntements are true OR false: (ANY TEN) (10)
1)	Job Enlargement refers to vert	ical expansion of job.
	Motion Study is a technique of	(2) (6) (4) (4) (4) (4) (5) (4) (4) (4) (4)
3)	Strategic Human Resource M	anagement has a long term perspective.
4)	TO TO MITOL OF THE	the job training programme.
3)	Performance appraisal facilita	ates promotion decisions.
6)	The organisation has no role	in Career planning of the employees.
7)	Valence is the value that the in	dividual associates with the outcome or reward.
8)	Spiritual Quotient is the emplo	yee's ability to manage emotions at work place.
, (9)	Under the Grievance Handling and binding on the aggrieved e	procedure, the ruling of the immediate superior is final
	Innovative organizations must	
(11)	Actively disengaged employed	es have negative attitude towards the firm.
(12)	Verbal comments can also co	nstitute Sexual Harassment of women, at work place

Page 2 of 6

Q2. Answer ANY TWO of the following.

(15)

- a) Define the term 'Human Resource Management'. Explain the importance of HRM.
- b) What is Human Resource Planning? Explain the steps involved in Human Resource Planning.
- c) Define Recruitment. Discuss the internal sources of recruitment.

Q3. Answer ANY TWO of the following:

(15)

- a) Define Human Resource Development. Discuss the functions of Human Resource Development.
- b) Explain the concept of performance appraisal. What are its benefits?
- c) Discuss briefly the importance of Career Planning & Development to employees and employers.

Q.4 Answer ANY TWO of the following

(15)

- a) Define Leadership. Explain the Transactional Leadership theory.
- b) What is employee morale? Explain factors affecting employee morale.
- c) Explain the term Employee Grievance. What are the causes of employee grievance in organisations?

Q5) Answer ANY TWO of the following:

(15)

- a) What do you mean by Competencies? Explain the classification of Competencies.
- b) Explain the term Human Resource Information System. Discuss its importance.
- c) Explain Employee Absenteeism. What are its causes?

Q6) Write short notes on ANY FOUR of the following

(20)

- a. Job Design
- b. Off the job methods of training
- c. Pink's Theory of Motivation
- d. Learning Organisations
- e. Managing Workforce Diversity
- f. Downsizing

Page 3 of 6

11/04/2019

. 1		1011	
, `	1	(272	Hours)
2	U		

	(272 Hours)		[Total Mar	kc: 751
	Note: 1) All qu	estions carry equal marks and are		က်း (ချ
	2) Figure	es to the right indicate maximum n	compulsory.	
	Q1. (A)	Attempt any two sub-questions	s from a), b) and c) in MS-EXCEL	
				(2
	a)	The result of a logical formula is	a numeric value	40,000
	b)	The Tilli Tullcuon removes all	blank on a C	
	c)	Solver problems are limited to a	single changing cell.	nc caracter
	(B)	Attempt any two sub-questions	from d); è) and f) in VISUAL BASIC	
				Š. (2)
	d)	Double clicking on the command	button icon in the fact in	3 2 3 3 3 3 5 5 C
	* ************************************) The printing of the second o	/ Place it on the ferror A	750
	e).	and they word used	d to indicate the end of a sub procedu	ent.
	Ð		(2) Exit D) Quit	re.
	f)	The full form of VBP is	D) van	
		A) Visual Binary Project	B) Visual Basic Project	
		C) Very Basic Project,	D) Visual Basic Parameter	
	(C)	Attempt any six sub-questions from		
	I	Attempt any <i>six-</i> sub-questions from E-Commerce: (True Or False).	ng), n), 1), k), 1), m), n), o) in	(6)
	g) i	ransaction broker earns money in	n the form of commission each time	
	t	ransaction occurs.	total of commission each time	a
	h) R	ichness refers to the total amount	of information that is available to all	
	i) C	ne stakeholder.	available to all	
	i) Zin	ontent provider is one of the major	B2B model.	
	J. a	SEI the customer's credit card nu	mber is never seen by the merchant.	
			mine the origin of the message	
		e cost of the products sold through	1 E-Commerce is very high.	
	in Milk	SSL, encryption is based on session	r key which is unique and is	
3				
33	San Can	Commerce means buying and sellin	ng of goods and services using a	
	o) Dig	ital signature is used to and		
	in E	commerce.	ate the identity of a person involved	
, Y	(D)			
	(D) Atte	empt any <i>five</i> sub-questions from pumerce. (Multiple Choice)	o), a), r), s), t), u), v), in r	
	con	imerce. (Multiple Choice)	ν, ω, ν, w) m ε-	(5)
- T		oo is aOrtal () Transc		
	a) In	ortal B)E-Tailer C) Transa	nction Broker D) None of these	
Y.	Buşi	E-Commerce one business	makes deals with another	
	A) C	C D) Doc		
		B) B2C C) B2B	D) C2B	

	r) The mo	odel in E-Commo o other websites model.	erce where com providing proc	panies e lucts/se	arn reven	ue by ref	erring
s	The full A) Secur	ertising B) . form of SET in E	Affiliation E-Commerce is _	C) Sale	es I)) Transa	The state of the s
t)	Conversi A) De-co	e Electronic Ter on of coded data	ritory D) S a inte readable	data is ca	ectronic ectronic 1 illed	unnel	on of the
u)	The send encryption A) Symmo	er and receiver n	will have the sai	me key ii		D)Pass Key	word
· v)	people wi	are sites that of the similar interestricts are sites that of the similar interestricts.	st can do transa	CUUII.	vironmen	D)Priva Lwhere	te
w) -	C) Portal	r to Computer e	B) Ma	rket Cre	ator vider		
Q2. (A)	n) E-busine	ess B)Super	Market C)EDI		called DE-Mark	et
a) b) 1	Explain the Explain the (Explain the (i) E-Tailer	one sub-questic eatures of E-Col ollowing B2G m (ii) Cont	n from a) and b nmerce, odels in E-comn ent Provider	939	St. St. St.	. P	(8)
(B) A c) M d) B	nswer any <i>c</i> That is M-col Eplain SET _{.P}	one sub-question	The state of the s	111111	nmerce	Broker	(7)
Q3. (A) Ar	iswer anv o	ne sub-question blowing worksh	from a) and b)	in MS-E	XCEL	2	(8)
	A	1 B	1ϵ	T			(-)
	NAME	TOTAL SALES		D	E		
	4 - 2 - 3 - 3 - 3 - 3 - 3	4.000	COMMISSION	BONUS	TOTAL		
2	KARAN	85000			EARNING	G	
$\frac{3}{4}$	ANITHA	63000					
70 30 W W C C SO SO I TI	SHARAN	248000		-			
the state of the s	MEGHA	125000					100
6	PRATHAM	260000					
[7]	SUHAS	75000					
Write	e steps to						
i) Cal	culate Com	nission in colum		-			
Po	licy.	məsidii in colum	n C using the fo	llowing (Ommissi	25	
	CALE	C 4				JII	
	SAFE	S AMOUNT R	ATE OF COMMI	SSION			
	FIRS	50,000	8%	COTOIY			

EXCESS 12% ii) Calculate Bonus as 4% of the total sales whenever the sales is above Rs.2, 00, 000 otherwise no bonus is given.

10%

iii) Calculate Total Earning where Total Earning = Commission+ Bonus

NEXT 75,000

b) Consider the following worksheet. Write steps to compute Grade and the Division for next year in Column C and D respectively using HLOOKUP function. Policy table to be referred for finding Grade and Division for next year is given in the range G1:[3.

	<u> </u>						1000	16,0276	Charles .	8 3 3 X
2.5	A	В	. C	D	E	F S	G 3 3	4183	#500	MONTH.
1	RNO	MARKS	GRADE	DIV		MARKS	0 3	40	70	80
2	23	86				GRADE	FUS	Do S	Action	0 0
3	32	74				DÍV	FAIL	DIVC	DIVB	DIVA
4	43	34						37.75		SO (A)
5	56	44			1	40	(1) (2) (1)		3.3 8 3	
6	67	79						3000	S 62 6	X 35 Q5
7	70	98				8,40,50	3707	3.3	30.53	300
8	87	77		. Zimi	T _i	5000	3.55	12.79	220	683

(B) Answer any one sub-question from c) and d) in MS-EXCEL

(7)

c) Consider the following worksheet

•	A	В	C .	D	FEST	F.E.×
1	NAME	BASIC SALARY	CITY	DA	HRA	GROSS
2	ANITA	18650	MUMBAL	1300	CAR	GROSS
3	SACHIN	29300	PUNE	1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	5.0	
4	SUNIC		HYDERABAD	585	37	1
5	NIRMAL	\$0500	MUMBAL	533	-	
6	ALPA	40000	PÙNE			

Write steps to compute the following:-

- i) DA as 125% of basic salary whenever the basic salary is 30,000 or less otherwise as 135% of the basic salary.
- ii) HRA is 25000 for "Mumbai" city and 18000 for other cities.
- iii) Gross = Basic Salary + DA + HRA

d) Consider the following worksheet showing the electricity consumption in a building

	2		- V	<u> </u>					
	A		<u>C </u>	D Comment	E	F	G	Н	I
	FLAT NO.	UNITS	RATE	UNIT CONSUMPTION CHARGES	FIXED	BILL		UNITS	RATE
2	101	50			65			0	2.60
3	102	120			90			100	5.62
4	201	600		Ÿ.	300		\neg	300	7.20
5	201	34000	33.3		150			500	8.95
6	301	245			90				5.50
7	302	700	A		300	-	7		
8	401	45		-	65		\top	+	

Write steps to compute the following

- i) Find Rate using VLOOKUP function. Policy table to be referred is in the range H2:15
- ii) Calculate Unit Consumption Charges in column D where Unit Consumption

Charges = Units * rate

iii) Bill = Unit Consumption Charges + fixed charges

04. (A)Answer any one sub-question from a) and b) in MS-EXCEL

(7)

The following table shows the shipment forecast of tablets, laptops and a) Desktop PCs worldwide for the year 2015, 2016, 2017and 2018.

	A	В	C	o, zorzana .	Resident
	PRODUCT	2015	2016	2017	E 2010
1	DESKTOP	113.6	103.3	97.8	2018
2	LAPTOPS	163.1	155.8	161.6	162.2
3	TABLETS	208	174.9	163.7	162.3
4	TOTAL			108.7	130.3
5					0 2 2 2 6
Mrite	e the stone to		1	1 3 3 V V V S	13 8 6 8 6 E

Write the steps to

- i) Find the total product shipped in the year 2015,2016,2017,2018 in the cells B4, C4, D4 and E4.
- ii) Create 3-D Bar chart for the above data.
- iii) Create a Line diagram for the year 2015 and 2018
- iv) Create a Pie chart for the year 2017.
- The following worksheet contains the Price Per Unit and quantity sold of b) some products in a year. Write steps to calculate Total Sales in column D and Grand Total Sales in DS.

For the company to break even, it has to achieve a Grand Total Sales of Rs. 18, 00, 000 in a year. Using solver, find out the number of units of each of these three products that should be sold in order to meet the desired target sale

Where Total Sales=Price*Quantity and Grand Total Sales=Sum of D2 to

A	Be	C. C.	D
1 PRODUCT NAME	PRICE	QUANTITY	TOTAL SALES
2 PEN DRIVE	450	100	
3 CHARGER	500	125	
4 MOUSE	650	250	
5 GRAND TOTAL			

Answer any one sub-question from c) and d) in MS-EXCEL The following data has been entered in a Excel worksheet

A B C D E 1 NAME GENDER AGE CITY SALES 2 MUKUND M 25 SURAT 498000 3 RAVEENA F 23 NASIK 575000 4 SNEHA F 26 CHENNAL 378000 5 PRAVEEN M 29 NASIK 600000 6 VILAS 1.1 32 KOLKOTA 645000 7 ANIKET M 27 **NAGPUR** 792565

Write steps to

- (i) Display only those rows where the sales is less than 40000.
- (ii) Display only those rows where the gender is "M".
- (iii) Display only those rows where the city name starts with "N". Page 4 of 5

- d) Explain the following functions in MS-EXCEL.
 1) DAY() 2) NOW() 3) YEAR() 4) DAYS360()
 5) CORREL() 6) COUNTA() 7) LARGE()
- Q5. (A) Answer any one sub-question from a) and b) in VISUAL BASIC

(8)

- a) Write a project in VB to design a suitable form which allows the user to enter Amount in Dollars and Rate of Conversion to Rupees and then calculate and display equivalent amount in Rupees.
- b) Write a project in VB to design a suitable form which allows the user to enter Name and Basic Salary and calculate DA as 95% of Basic Salary whenever basic salary is less than 45000 otherwise 110% of Basic Salary using a 'Calculate' button and display the result.
- Q5. (B) Answer any *one* sub-question from c) and d) in VISUAL BASIC (7)

 Write a project in VB to design a suitable form which allows the user to enter Product Name, Quantity Sold and Price per Unit of a product and then calculates and displays the Total Cost (Total Cost = Quantity Sold * Price per Unit)
 - d) Write a project in VB to design a suitable form which allows the user to enter an integer and calculate and display the factorial of that integer when the "Calculate" button is clicked.

 (Factorial of N= 1*2*3-----*N)

Duration: 3Hrs

Marks:100

Please check whether you have got the right question paper.

N.B. 1. All Questions are compulsory.

Q.1A.Select the correct alternative and Rewrite the sentence. – Any 10 1.If actual cost is more than standard cost variance is	(10 Marks)
Favourable .	
Adverse	
• Nil	
All the above.	
2.Subsidiary Ledger is	
• Stores ledger	
Work in progress ledger.	
• Finished Goods ledger.	
All of the above.	
3 Work done but unconfiss Asia	90
3. Work done but uncertified is to be valued at • contract price	
Market Price:	2 8
Material Price	
Cost Price	
4. Notional Profit is	
	8
 Difference between value of work certified and cost of work certifie Profit of contract. 	:d .
• differences between cash received and work certified.	
difference between retention money and cash received.	
money and cash received.	
5. Normal loss is debited to	
• process account	
Abnormal Gain	
Abnormal Loss	
• None of the above	
6. At breakeven Point the contribution is equal to	
• Variable Cost	
• Zero	
Fixed Cost	

64013

None of the above

7. Amount transferred to Profit	and Loss Account out of Notional profit when contract is
50%to90% complete_	and the second out of Notional profit when contract is
 2/3 X Notional Profit X C 	Cash received
	ork certified
 2/3 X Notional Profit X v 	work certified
	ish received
 2/3 X Notional Profit X C 	Cash received
	etention money
 2/3 X Notional Profit X V 	Vork certify
	tention money
8. When selling price decreases,	then break even point
Increases	
 Decreases 	
 No Effect 	
 Can't say 	
9.Sales are Rs. 150,000	
Fixed cost Rs.40,000	
Profit Rs.30,000	
Variable cost is	
• 80,000	
• 1,10,000	
• 25,000	
• 70,000	
10.14	
10.Margin of safety is	
• sales –contribute	
 Actual sales-Break Even S 	ale
 Fixed cost – variable cost 	
• Sales – Variable cost	
A Vocas	
11. Variances are difference between	en .
• Standard and actual cost.	
• Fixed and variable cost.	
sales and Profit	
 variable and semi variable 	cost
12.WIP Ledger balance shows	
Cost of Finished Work	•
• Cost of unfinished work	
• Cost of material	
None of the above	
over or the above	
	•

Q 1 B). Match the column. (Any 10)

(10 Marks)

Group A	Group B
1. Non integrated system	a. Activity Based Costing
2. Plant issued to site	b. Benchmarked with company process
3. Escalation Clause	c. Activity that generates cost
4. Normal Loss	d. Variable cost
5. Joint product	e. First step in Benchmarking
6. By Product	f. Benchmarking on global scale
7. Marginal Cost	g. Standard minus actual cost
8.Cost Variance	h. Cost and Financial accounts maintained separately
9. ABC	i. Debited to Contract Account
10.Cost Driver	j. Product emerging in process having insignificant value
11. Planning	k. Inevitable Loss
12. Global Benchmarking	I. Avoidable Loss
1	m. Covers increase in cost
A .	n. Additional product with significant value

Q.2 A) The Product of a company passes through three distinct processes to completion. They are known as A, B and C.

(15 Marks)

From past experience, it is ascertained that Normal Loss is incurred in each process as under:-

Process A 2%, Process B 5% and Process C 10%. In each case the percentage of Normal Loss is computed on the number of units entering the process concerned.

Normal Loss of each process possesses a scrap value. The Normal Loss of process A is sold at 5 Paise per unit and B is sold at 20 paise per unit and that of process C at 50 paise per unit.

Output of each process passes immediately to the next process and the finished are passed from process C into stock.

Following information is obtained: -

Amount Rs

Particulars	Process A	Process B	Process C
Material consumed	6,000	4,000	2,000
Direct Labour	8,000	6,000	3,000
Manufacturing expenses	1,500	1,773	2,332

20,000 units have been issued to process A at a cost of Rs.10,000.

Output of each process has been as under:-

Process A 19,300, Process B 18,800, Process C 16,500

There is no work in progress in any process.

Prepare Process accounts and the calculations should be made to the nearest rupee.

OR

B) Asha Ltd manufactures a chemical which passes through three processes. The following particulars gathered for the month of December 2018. (15 Marks)

Particulars	Process A	Process B	Process C
Basic Materials (in Kg)	4,000	2,080	1,772
Cost of Basic Materials	3,84,000	1,88,000	60,000
Wages	76,800	76,000	22,000
Other Direct Expenses	84,000	88,000	99,720
Production overheads	25,600	42,512	39,765
Normal Loss(% on Total Input)	5%	4%	5%
Scrap sale value per Kg.	2 per Kg.	- 3 per Kg	5 per Kg
Output transferred to Next Process %	40%	50%	a her was
Output transferred to Warehouse %	60%	50%	100%

You are required to prepare process accounts.

Q.3)

(15 Marks)

A) Mahesh Construction Company has three independent Contracts.

Following particulars are available for the year ended 31st December 2018

Amount Rs

Particulars	Ainount Rs.				
	Contract A	Contract B	Contract C		
Contract price	5,00,000	12,50,000	3,75,000		
Material issued to Contract	82,600	1,12,250	94,800		
Labour Charges Paid	51,400	63,250	87,750		
Sub-Contract Charges	36,400	32,950			
Supervision Charges	6,000	9,000	14,250		
Architect Fees paid	5,000		7,500		
Insurance Charges Paid	1,500	7,500	12,500		
Work Certified	N 42 3 3 3 3 3 3 4 4	3,050	3,700		
Work Uncertified	2,00,000	2,50,000	2,50,000		
The state of the s	17,500	20,000	12,500		
Amount Received from Contractee	1,60,000	2,25,000	1,87,500		
Closing balance Of material	4,500	5,000	10,000		
All the Contract I	6.2		_3,000		

Note: 1. All the Contracts have commenced during the year

2. Total Depreciation on plant amounted to Rs. 5,600 .Allocate the same to all the contracts in the ratio of work certified

Prepare Contract Accounts for all the contracts

OR

B) Following information relates to a contract for Rs.1,00,00,000. The contractee pays 80% of the work in progress as certified by the architect. (15 Marks)

Amount Rs

50,000

4%

Particulars	1 st year	2 nd year	3 rd year
Material issued	4,60,000	9,40,000	14,50,000
Direct wages	7,00,000	13,50,000	9,50,000
Direct Expenses	50,000	95,000	1,10,000
Indirect expenses	10,000	20,000	25,000
Work certified (Cumulative)	22,50,000	75,00,000	1,00,00,000
Uncertified Work	50,000	50,000	

75,000

25,000

4%

35,000

4%

Value of plant at the end of 1^{st} year, 2^{nd} year and 3^{rd} year was Rs 60,000, Rs.45,000 and Rs.37,500 respectively.

Prepare contract account for these three years and show the calculation of profit or loss to be transferred to Profit & Loss Account for each year.

Q.4 (A): Following balances are available from the books of Neel manufacturing company on 1st April, 2017. (15 Marks)

Particulars	Dr.	Cr.
Stores Ledger Control Account	32,000	
Finished Stock Ledger Control Account	48,700	
Work-in-Progress Ledger Control Account	62,000	
Cost Ledger Control Account		1,42,700

Transactions for the year were as follows:

Plant Issued

Architect Fees

% of Work Certified

Material on site at year end

Particulars	Amount
Purchase of Materials	3,00,000
Stores issued to production	2,76,000
Wages(Direct)	2,66,400
Work Expenses	2,69,600
Cost of Completed Production	8,38,080
Cost of Finished Goods Sold	8,85,600
Selling Expenses	22,680
Office and Administration Expenses	53,000
Works overhead allocated to Production	2,70,920
Office Expenses Recovered	52,600
Salès	10,00,000

Prepare the following control accounts.

- 1) Cost Ledger Control Account
- 2) Work in progress Ledger Control Account
- 3) Finished Stock Ledger Control Account
- 4) Stores Ledger Control Account
- 5) Costing Profit & Loss Account

OR

Q 4 B (1) From the following information relating to financial and cost records of a new business, pass necessary entries in Cost-Journal.

1) Purchase of Material -

Rs. 45,000.

2) Direct labour charges -

Rs. 42,000.

3) Factory overheads incurred –

Rs.1,80,000.

4) Material issued to production –

Rs.4,25,000.

5) Indirect wages allocated

Rs. 60,000.

B(2) From the following information you are required to calculate

(07 Marks)

1. Material Cost Variances 2. Material Price Variances

3. Material Usage Variances

Standard quantity for 35 units of product –Z

Material 70 kgs @ Rs.25 per. Kg.

Actual Production-40,000unit

Actual material used 95,000 unit: Actual rate Rs.28 per kg.

Q. 5) (A) From the following information calculate Material and Labour Variances:

(15 Marks)

For 5 units of Product A, standard data are:-

Material

40 Kg @Rs.25 Per Kg.

Labour

100 Hours@ Rs.4.50 Per Hour

Actual data

Actual production 1000 units

Material 7,840kg @ Rs. 27 per kg

Labour 19,800 Hrs @ Rs.4.60 per hour

OR

5B) Selling price of a product was Rs. 200 per unit.

(15 Marks)

Its cost structure was as follows

Variable Cost Per Unit:

Material

Rs.76

Labour

Rs.28

Direct Expenses

Rs.16

Fixed Overhead for the year:

Factory Overhead

Rs.5,60,000

Office Overhead

Rs.4,40,000

Selling Overhead

Rs80,000

Number of units Sold 40,000 units

Calculate:

- 1.P/V Ratio
- 2.Break Even Point in Units
- 3. Margin of Safety
- 4. Break Even sales amount, if Fixed Overhead is increased by 20%
- 5. Revised P/V Ratio when selling price is increased by 20%
- 6A) Write the meaning of Break-Even Chart. What are the steps in drawing Break Even Chart.

 (10 Marks)
- B) Explain in short the meaning and benefits of standard costing.

(10 Marks)

OR

(5 Marks each)

- 6) write short note (Attempt any Four.)
- 1) Types of Benchmarking
- 2) Cost Plus Contract
- 3) Limitations of Marginal Costing
- 4) Advantages of Cost ledger
- 5) Abnormal Gain
- 6) Joint Product

(3 Hours)	S (6	Total	Marl	ks : 10	0)
Please check whether you have the right questio	- X X 3	4. 1. W. W.			
All Questions are Compulsory.		12,13	9.50		
Figures to the right indicate full marks allotted to the	e questi	on.			

	2)	Figures to the right indicate full n	narks allo	tted to the guestion	
	3)	Working Notes should form the p	art of you	r answer.	
	4)	Calculate figures upto two decima			
	5)	Provisions of GST Act as on 01.04	4.2018 hav	e to be considered. Amendments	
		made to the act thereafter are to be	e ignored.		
1. A) Sele	ect the most appropriate option and re	everite the	full contants (Asset)	
	1)	Alcoholic Liquor for human cons	sumption i	s subject to:	1
		a) CGST	b)	SGST	
		c) IGST		None of the Above	
	2)	Goods and Service Tax is a tax			3
		of .	icvica on g	goods and services at each point	
		a) Demand	h)	Cash Sale	
		c) Supply		Manufacturing	
	3)	The definition of "Goods" under			
		a) Grass		Growing Crops	
		c) Actionable Claims	A Comment of the Comm	Money and Securities	
	4)	M/s. Deepak Enterprises of Mum	bai supplie	es Goods to M/s Ivoti Associates	
		Rajasthan, this will classify as:	our suppire	3 Goods to M/S Tyoti Associates	
		a) Export Supply	1 July 13 7 July 2 Co.	Import Supply	
		c) Intra State Supply		Inter State Supply	
	5)	For services of Beauty Treatme	ent the nle	ace of supply is the location.	
				supply is the location :	
		a) of recipient			
		b) Where services are actual	ly perform	ed	
		c) of Supplier			
8	1.27	d) of registered Person			
200	6)	Maximum time for availing Input			
		a) The date of filing of the A	Annual Reti	urn	
100 K		b) Due date of filing of Retuc) Earliest of (a) and (b) abo	rn for the r	nonth of September	
		d) Later of (a) and (b) above			
	7)	The Form used for Registration is			
		a) Form GSTR-1	b)	Form GSTA-I	
		c) Form GST-REG-01	d)	Form GST Reg	
	8)	Taxable minimum turnover limit		1at is applicable in the state of	
		Maharashtra is	ingar V v v v v	and is applicable in the state of	
	533	a) ₹10 Lakhs	b)	₹20 Lakhs	
		c) ₹25 Lakhs	d)	₹75 Lakhs	
2383	9)				
		The Tax deducted has to be paid to after the end of the month in which	o tile Gove	days days	
		a) 7			
		c) 15	b)	10	
3 92 42	20,00	500 0, 13	d)	20	

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N.B.:

그는 그
Shyam purchased goods for which the tax invoice was ₹84,000 including
IGST of @ 12%. The input tax credit under IGST shall be:
a) ₹9,000 b) ₹4,500
c) ₹10,080 d) None of the Above
A THE MOUNT OF THE MANAGEMENT OF THE PARTY O
Mr. Ujwal has an outward tax liability under IGST of ₹40,000. The
unutilized input Tax Credit available under CGST is ₹10,000/- and under
SGST is ₹10,000/-, the net liability payable would be.
a) ₹20,000 b) ₹40,000
c) ₹60,000 d) None of the Above
Transaction Value of Supply includes :
a) Subsidies
b) Incidental Charges
c) Taxes, duties other than GST
d) All of the above
whether the following statements are True or False and Rewrite the full (10)
nce (Any Ten):
A company and its sole agent are not related persons.
Manufacturer of Pan Masala is not eligible for composition levy
Time of supply fixes the point when liability to charge GST arise
IGST is one of the two taxes charged on every intra state transactions
number wise.
Salary received by director of XYZ Limited is liable for GST in the hands
of the director.
Late fees and interest shall not be included in the value of supply.
The central tax shall not be utilized towards the payment of State Tax
Any Supplies made to SEZ Unit or SEZ Developer are Inter State Supplies
in the case of a sponsorship services provided by Mr. A to M/S. B limited
liability to pay GST is of M/S. B Limited.

- 11) A person cannot get registered under GST on voluntary basis.
- 12) Supplier is not necessarily a registered person.

2. A) Mr. Ashok is a Chartered Accountant provides you with the following information: (10)

	Particulars	₹
1.	Received fees for accounting work from clients	2,50,000
2.	Received fees for audit work from M/S Ram & Co.	1,20,000
3.	Received rent from Mr. Raju for renting commercial shop	60,000
4,	Salary earned for working as lecturer in RAS Degree College	3,00,000
5.	Coaching for Chartered Accountancy Course	1,40,000
6.	Purchase of stationery for office work	35,000
7.	Received gift at the time of his marriage	24,000

B)

Compute the value of taxable supply and GST Liability of Mr. Ashok. GST rate to be taken CGST 9 % and SGST 9%.

All amounts given are excluding GST.

B) Classify the following activities as taxable supply and non-taxable supply:

(05)

	Particulars	₹
1.	Commission received on sale of wheat	1,20,000
2.	Professional advice to his friend free of charge	10,000
3.	Sold goods to Mr. Kumar of Thane	67,000
4.	Hotel Room Rent of ₹800/- per day	10,000
5.	College fees for recognized course from recognized university	45,000

OR

C) M/s. Kavita & Sons (Property dealer) provides you details of following activities (10) during the month August, 2018. Compute the value of taxable supply and GST Liability:

	Particulars	₹
1.	Collected rent from shops	6,00,000
2.	Received rent from vacant land used for agricultural	2,00,000
3.	Received rent from premises let to a temple trust	1,50,000
4.	Rent received from land used for Mona Circus	7,50,000
5.	Paid stationery and Telephone bills	4,75,000
6.	Rent received on storing of Agricultural Produce	2,10,000
7.	Rent received from residential house	1,60,000

GST rate to be taken CGST 9 % and SGST 9%.

All amounts given are excluding GST.

D) Classify the following activities as taxable supply and non-taxable supply:

(05)

	Particulars	₹
1.	Bank Charges on Current A/c	12,000
2.	Sold Wrist-watches and pocket watches	1,20,000
3.	Shampoos are distributed as free samples	50,000
4.	Services rendered by a Member of Parliament	35,000
5.	Renting premises for religious purpose	9,000

3. A) Mr. Alok, a registered dealer in Maharashtra, provides the following details for the month of March, 2019. Calculate his Net Liability under the GST Act:

Opening balance in Electronic Credit Ledger:

IGST - ₹75,000/-, CGST - ₹10,000/-, SGST - ₹10,000/-

S. No.	Particulars	Amount
1.	Sold goods to Pradeep in Mysore (Karnataka)	1,50,000
2.	Sold goods to M/s Anil and Co in Pune (Maharashtra)	2,00,000
3.	Purchased goods from Vinod and Co from Sangli (Maharashtra)	60,000

4.	Services availed from a consultancy firm in Surat (Gujarat) 100,000
5.	Purchased Goods from Jayant and Co from Mumbai \$50,000
-	(Maharashtra). No Tax invoice has been received.

Note: 1. All amounts are exclusive of GST.

- 2. Rates of IGST 12%, SGST 9%, CGST 9%.
- B) Determine the place of supply in each of the following giving reasons (Any Four): (08)
 - Deepak having registered office in Meerut, imported goods into India from Singapore, which were received at Mumbai Airport.
 - 2) M/s Siddhi Vinayak CHS Ltd., Mumbai, placed an order for Installation of Elevator with M/s Otis Elevators. The Elevator was installed at the society's building in Mumbai.
 - 3) Deepali, a mehendi artist, based in Mumbai, travels to Udaipur, Rajasthan for an assignment for Bridal Mehendi.
 - 4) M/s. Deepshikha Enterprises, based in Delhi, supplied a Videocom DTH connection from Videocom Ltd. based in Chennai to Mr. Sagar in Noida, Uttar Pradesh.
 - 5) M/s. Arijit of Nanded, Maharashtra, sells 20 washing machines to M/s. Abhijeet of Kota, Rajasthan for delivery at his registered address in Kota.

OR

3. C) M/s. Winwin Ltd., a registered dealer in the state of Maharashtra, provides the following details for the month of February, 2019. Calculate the Net Liability under the GST Act:

Opening balance in Electronic Credit Ledger:

IGST - ₹2,000/-, SGST - ₹5,000/-

S. No.	Particulars	Amount
1.	Sold goods to Mr. Ashok in Patiala (Punjab).	2,00,000
2.	Sold goods to M/s Vinay and Co in Virpur (Gujarat)	4,00,000
3.	Purchased goods from Ms. Mona from Dibrugarh (Assam)	1,00,000
4.	Services availed from a consultancy firm in Katra (Jammu and Kashmir)	1,00,000
5.	Purchased Goods from Mr. Kishanlal, from Amritsar (Punjab). The Tax invoice was received. However, the goods were not received	50,000

Note: 1. All amounts are exclusive of GST.

- 2. Rates of IGST 12%, SGST 9%, CGST 9%.
- D) Determine the place of Supply in each of the following giving reasons (Any Four): (08
 - 1) Ustaad Zakir Hussein, Tabla Maestro, based in Mumbai, travels to Delhi for a performance at Delhi's Pragati Maidan.
 - 2) M/s. BSNL Ltd. based in Delhi, supplied a landline to M/s. Speak up, in their office at Mathura, Uttar Pradesh.
 - 3) M/s. A. K. Enterprises of Pune, Maharashtra sells 60 Television sets to M/s. K. A. Enterprises, Sangli & Maharashtra for delivery at Sangli, Maharashtra.

- 4) Mr. Headcomb, a hairstylist, registered in Chennai, travels to Dubai to provide his services to Ms. Longhair, a resident of Dubai.
- 5) Mr. Pappu Sharma, a Punjab based registered comedian, hosted a comedy show at Muscat on the birthday of Mr. Tejkiran, a Mumbai based Registered person
- 4. A) M/s. Shivai Udyog has provided the following particulars relating to the goods sold (10) by it to Ganesh Enterprises.

Particulars	***
List price of the Goods	60,000
(Exclusive of Expenses, Taxes and Discounts)	
Tax levied by local Municipal Corporation on above goods	10,000
Primary Packing	2,500
Extra Protective Packing	1,000
CGST & SGST chargeable on the Goods	7,200
Special Printing of its Name & Trade Mark on the Goods	2,500
Weighment Charges	2,000

M/s. Ganesh Enterprises received ₹5,000/- as subsidy from "Life is Good" a Non-Profit making Organization in respect of timely supply of goods.

The price of ₹60,000/- is after considering such subsidy. M/s. Shivai Udyog offers 5% trade discount on the list price of the goods.

Determine the value of Taxable supply made by M/s. Shivai Udyog. Also, calculate SGST @ 2.5% and CGST @ 2.5%.

B) Determine the time of Supply in each of the following cases as per the provisions of GST Act: (05)

S. No.	Date of Supply of Service	Date of Invoice	Date of Payment
1.	16.07.2018	19.07.2018	24.07.2018
2.	06.10.2018	17.11.2018	18.11.2018
∴3. _{\\\}	04.12.2018	03.12.2018	06.01.2019
4.	10.01.2019	10.02.2019	15.02.2019
5.	16.02.2019	28.02.2019	18.02.2019

OR

4. C) M/s. Gurunath a registered supplier, provides you the following details with respect to the contract entered with M/s. Shisha Enterprises for Supply of Goods:

Value of Goods inclusive of IGST @18%

1,88,800

Taxes Other than GST

18,500

Following Expenses were incurred by M/s. Gurunath:

a) Insurance Charges

8,000

b) Freight Charges

5,000

c) Designing Charges

6.000

19,000

Following Expenses were incurred by M/s. Shisha Enterprises on behalf of M/s. Gurunath:

Testing Charges

3,000

Expenses of ₹3,000/- was incurred on transportation by M/s. Shisha Enterprises not on behalf of M/s. Gurunath.

Subsidy of ₹20,000/- was received from the Udaan a NGO, list price is after considering such subsidy.

Calculate the value of supply. Also, calculate Tax Payable.

D) Determine the time of Supply in each of the following cases as per the provisions (05) of GST Act:

S. No.	Date of Removal	Date of Invoice	Date of Payment
1.	15.04.2018	18.04.2018	26.04.2018
2.	15.05.2018	14.05.2018	16.05.2018
3.	01.10.2018	16.10.2018	19.10.2018
4.	04.12.2018	06.12.2018	10.12.2018
5.	05.02.2019	10.02.2019	08.02.2019

5. A) Gayatri Limited a trading concern in Maharashtra is a registered dealer and wants to opt for composition scheme. It furnishes you with the following information for the year 2018-19:

Kindly advise:

- a) Are they eligible to opt for the Composition Scheme?
- b) If yes, calculate their composition tax liability (SGST @ 0.5% and CGST @ 0.5%).

The breakup of supplies are as follows:

Tryphys decus follows.	
Particulars	₹
Intra state Supply of Exempted goods to Mr. J.	13,00,000
Intra state supply of Taxable goods to Mr. K (Tax Rate @12%)	9,50,000
Intra state supply of Taxable goods to Mr. A (Tax Rate @ 5%)	3,45,000
Value of Inward Supply on which tax is payable on Reverse Charge Mechanism	7,00,000
Intra State Supply of taxable goods to Mr. Q (Tax Rate @18%)	10,00,000

All amount are exclusive of GST.

B) M/s. Sathe Bros. provide the details of transactions of their business from the State of Maharashtra during the month of October, 2018. Are they liable to get registered under GST? If yes, from when?

0 1 1 1 11		Amount
Goods supplied to Nanded	(Maharashtra)	Amount
		3,17,500
		2,10,000
Inward supplies on which tax is reverse charge	payable under	50,000
Goods supplied to Nandurbar	(Maharashtra)	3,50,000
0		1,75,000
	Exempt supplies to Surat Taxable goods supplied to Raver Inward supplies on which tax is reverse charge Goods supplied to Nandurbar	Exempt supplies to Surat (Gujarat) Taxable goods supplied to Raver (Maharashtra) Inward supplies on which tax is payable under reverse charge Goods supplied to Nandurbar (Maharashtra) Services provided to Sangli (Maharashtra)

OR

5. C) Speed Limited a trading concern in Maharashtra is a registered dealer and wants to opt for composition scheme. It furnishes you with the following information for the year 2018-19:

Kindly advise:

- a) Are they eligible to opt for the Composition Scheme?
- b) If yes, then calculate their composition tax liability (SGST @ 0.5% and CGST @ 0.5%).

The breakup of supplies are as follows:

Particulars	₹
Intra State Supply of Exempted goods to Mr. Sangma.	10,00,000
Intra State Supply of Taxable goods to Mr. Sibal (Tax Rate @12%)	30,00,000
Intra State Supply of Taxable goods to Mr. Jaitley (Tax Rate @ 18%)	20,00,000
Intra State Supply of Taxable goods to Mr. Gadkari (Tax Rate @ 5%)	20,00,000
Value of Inward Supply on which tax is payable on Reverse Charge Mechanism	5,00,000

All amount are exclusive of GST.

- D) State with reason whether the Dealer is required to get registered under GST or not. (08) (Any Four):
 - 1) A trader in the Hilly regions of Uttarakhand makes taxable supply of Goods to a trader in Uttarakhand for a value of ₹19,95,000/-
 - 2) M/s. Siddhi Enterprises operating in Meerut, supplies taxable services of ₹15,00,000/- within Meerut.
 - 3) Mr. Roger Bond, a Non- resident person, supplies taxable goods worth ₹5,00,000/- in Pune.
 - 4) Ravindra, a farmer, sells agricultural goods worth ₹21 Lakhs cultivated by him on his own land.
 - 5) Ms. Bhavisha situated in the State of Sikkim, supplies taxable goods worth ₹12 Lakhs.
- 6. A) State the benefits of Goods and Services Tax. (10)
 - B) Explain in brief, the conditions for availing Input Tax Credit and the time limit to avail it? (10)

OR

- 6. C) Write Short Notes on (Any Four):
 - i) Electronic Commerce Operator
 - ii) Composite and Mixed Supply
 - iii) Supplier
 - iv) Aggregate Turnover
 - v) Casual Taxable Person
 - vi) Electronic Credit Ledger

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(15)

Paper / Subject Code: 83016 / Export Marketing Paper - II

10/04/2019

[Time: 3 Hours]

[Marks:100]

(10)

Please check whether you have got the right question paper.

N.B:

- 1. All questions are compulsory.
- 2. Figures to the right state the marks allotted to the questions.
- 3. Do not change the order of objective as well as subjective sub-questions.

Q.1 A)	17 - Frank operation and attendatives given - (Anv 10)
	Packaging helps in of the product.
	• Financing
	Protection
	• Licensing
	2. FOB quotation includes
	Ex factory cost
	• Insurance
	Marine Freight
	3. Branding and Packaging are important considerations of
	Trade Credit
	Product Planning
	Shipping formalities
	4 is the route by which the goods move to foreign buyers.
	Advertising
	Marking
* 2	Distribution channel
J.	5consist of techniques to induce response from customers and
	intermediaries.
	• Inspection
D. 38.38	Sales promotion
	• Labelling
	6 is management of the flow of goods between the point of origin and the
	point of consumption.
	Logistics
	• Warehousing
	Packaging

Paper / Subject Code: 83016 / Export Marketing Paper - II

	7. Packing credit is required	the chinment		S. C. 25.3
	• After	the simplificate.		
	Before			
	 During 			
	B			
	8. Was established to pro-	ido and a second		
	8 was established to prov	vide medium and long term	n finance to exporter	in
	• ECGC			
	 EXIM bank 			
	• DGrT	, i i		
	9 is a commercial risk cov	vered by FCGC		
	 Insolvency of the buyer 	Dede.		<i>)</i>
	Civil Disturbance			
1.09	• War			
	10 certifies the consular inve	oice		
	• IIP			
	Commodity Boards			
	• Consulate			
	11issues the registration cum	n membership e.c.		
	• DGFT	r memoership certificate.		
	• EPC			
	• Chamber of commerce			
	states that the goods which	are evnouted C		
	Bill of Lading	are exported are from a sp	pecific country.	
120	Certificate of origin			,
	Shipping Bill			. · · · · · · · · · · · · · · · · · · ·
8 4			· **	
.1 B)	State whether the following statements are T	Proposition (1)		
	Marking on packages give handling i	netruction		(10)
	2. Labelling aims at giving information 3. Personal selling offers are a few	about the and I		
	3. Personal selling offers scope for feedly	back and me products to the c	consumer.	
	4. Exporters need not consider competiti	ion and seems asson from	consumer.	
	 Exporters need not consider competition prices. 	ion and consumer preferen	ices to fix export	
	5. Insurance prevent risks from taking pl	ace		
	6. Letter of credit is issued by the export	er's hank		
	7. Importer Exporter Code number is pro	ovided by DCCT		
	8. C& F agent looks after the shipment f	Ormalities for a		
	9. SIDBI provides finance to small scale	sector	on.	
	Small Scale	30010).		
64165	Page 2 of	7		
	0 - 01			

- 10. Exporters prefer sea transport for perishable goods in export marketing.
- 11. Pre shipment finance is provided only for capital goods.
- 12. Carting order is provided by custom authorities.
- Q.2 Answer any two of the following.

15

- a) Explain various product planning decisions in export marketing.
- b) Discuss various factors determining export pricing.
- c) From the following data calculate minimum FOB price to be quoted by an exporter. Also calculate the amount of foreign exchange that can be earned at Rs. 44 US \$.

Particular	Amount (Rs.)
Materials cost	Rs. 34,000
Labour cost	Rs. 6,000
Transportation cost	Rs. 4,000
Profit earned	10% of FOB Cost
Duty Drawback	10% of FOB Price

Q.3 Answer any two of the following.

(15)

- a) Explain the various types of indirect channels of exporting.
- b) What factors are considered while selecting modes of transport in export trade?
- c) Discuss the different sales promotion techniques in export marketing.
- Q.4 Answer any two of the following.

(15)

- a) Explain briefly the different methods of payment in export trade.
- b) Distinguish between Pre Shipment Finance and Post Shipment Finance.
- c) Describe the role of SIDBI in export finance.
- Q.5 Answer any two of the following.

(15)

- a) Describe the Pre Shipment procedure in export.
- b) Explain the procedure involved in custom clearance of export consignment.
- c) What is Shipping Bill? State its importance.
- Write short notes on any four of the following. Q.6a) Procedure to obtain export finance

(20)

- b) Packaging
 - c) Components of Logistics
 - d) Countertrade
 - e) Role of C&F agent
 - Certificate Of Origin

Q.2 - A) Marvel Ltd imported goods from Larson Ltd of Germany worth US \$ 2,00,000 on 30th November, 2017 when the exchange rate was ₹69 per US \$. The payment was made as follows:

 Date
 Amount
 Exchange Rate per US \$

 12^{th} November, 2017
 1,00,000 ₹ 68

 17^{th} December, 2017
 50,000 ₹ 70

 25^{th} January, 2018
 50,000 ₹ 67

07

15

Marvel Ltd closes its books on 31st March every year. On 31st March, 2018, the exchange rate was ₹ 68 per US \$.

You are required to pass Journal Entries in the books of Marvel Ltd. for the year ended 31st March, 2018.

Q.2 B) MNC Ltd exported goods to ELC Ltd in Newyork worth \$ 75,000 on 1st January, 2018 on which date the exchange rate of 1 US \$ was ₹ 70.

The amount was received from ELC Ltd in three equal installments on the following dates:

Date	Exchange Rate per US \$ (₹)
15th January, 2018	69
10 th February, 2018	7
25 th April, 2018	68

MNC Ltd closes the books on 31st March every year. The rate of exchange on 31st March 2018 was ₹ 69 per US \$

Pass Journal Entries in the books of MNC Ltd to record the above transactions.

OR

Q.2 Suresh Ltd exported goods to Happy Ltd from USA worth US \$ 50,000 on 15th February 2017 when exchange rate was ₹ 65 per US \$.

The payment was received in installments as under:

Date	Amount of Installment US \$	Exchange Rate per US \$
10/01/17	10,000 (Advance)	₹.66
15/03/17	20,000	₹ 67
10/04/17	15,000	₹ 66
10/05/17	5,000	₹ 64

Suresh Ltd closes its books every year on 31st March. On 31st March 2017, the exchange rate was ₹ 68 per US \$.

You are required to pass Journal Entries in the books of Suresh Ltd. for the year ended 31st March, 2017 and 31st March, 2018. Also prepare Foreign Exchange Fluctuation account in the books of Suresh Ltd.

Q.3 Sunil Ltd agreed to take over the business of Anil Ltd as on 31st March 2018. Following are the Balance Sheets of Anil Ltd and Sunil Ltd as on 31st March 2018.

Liabilities	Anil Ltd	Sunil Ltd ₹	A IVIAICII Z		
	≠ Eta	Suilli Ltd ?	Assets	Anil Ltd	Sunil Ltd ₹
X3.9 W = 22 4 C				₹	
Equity shares of ₹ 10 each	9,00,000	13,00,000	Fixed Assets	5,95,000	8,50,000
Profit & Loss A/c	32,000	1,75,000	Sundry Debtors	2,00,000	3,40,000
Export Profit Reserve	20,000	30,000	Stock	2,40,000	4,90,000
8% Debentures	1,50,000	2,00,000	Bank Balance	1,57,000	1,50,000
Sundry Creditors	90,000	1,25,000			
Total	11,92,000	18,30,000	Total	11,92,000	18,30,000

[Time: 3 Hours]

[Marks:100]

Please check whether you have got the right question paper.

N.B:

- 1. All questions are compulsory.
- 2. Figures to the right indicate full marks allotted to question.
- 3. Working notes should form the part of your answer.
- Q.1 A) State whether the following statements are True or False: (Any 10)

10

- 1) In LLP, books of accounts are maintained on accrual basis only.
- 2) Statutory Reserves are incorporated in the books of purchasing company under Capital Reserves.
- 3) In Partial underwriting, only 2 persons can underwrite the issue.
- 4) Company cannot become a member of LLP.
- 5) Purchase consideration is the amount to be payable to Equity shareholders, Preference shareholders and Debenture holders.
- 6) Unmarked applications are known as direct applications.
- 7) Unpaid calls are to be included under Assets in Statement of Affairs.
- 8) In amalgamation, payment to preference shareholders for unpaid dividend is to be included in purchase consideration.
- 9) The liquidator is not entitled to claim remuneration on cash balance unless otherwise given.
- 10) Exchange rate is the proportion between two currencies.
- 11) Designated partners are like directors of a company.
- 12) Discount on issue of shares is an example of accumulated loss.

Q.1 B) Match the following: (Any 10)

	B'
1) Absorption	a) Excess of Net asset taken over
2) Unmarked Applications	b) Stock
3) Non Monetary Item	c) Net Asset Method
4) Capital Reserve	d) Without any seal or stamp of underwriter
5) Registration of LLP	e) Submitted to Official Liquidator
6) Equity Share Capital	f) Appointed by Central Government
7) Deficiency / Surplus A/c	g) List – H
8) Statement of Affairs	h) AS-11
9) Currency conversion	i) One or more liquidation, no formation
10) Amalgamation Adjustment Reserve	j) Under LLP Act, 2008
11) Appointment of Official Liquidator	k) Reserve in the Balance Sheet of the purchasing company
12) Purchase consideration	l) Own funds
	m) Transferor company

Following are the terms and conditions:

- 1. Sunil Ltd issued 1,00,000 equity shares of ₹ 10 each at a premium of 10% for the equity shareholders of Anil Ltd and also paid them cash of ₹ 5 for every 3 shares held.
- 2. All the assets and liabilities of Anil Ltd are taken over at book value except
 Fixed Assets revalued at ₹ 6,70,000 and Sundry Debtors subject to 5% provision for
 Bad Debts
- 3. Cost of absorption amounting to ₹ 5,000/- was paid by Anil Ltd.
- 4. The Debentures of Anil Ltd to be converted into equivalent number of 8% debentures of Sunil Ltd.

You are required to:

- 1. Calculate purchase consideration.
- 2. Prepare Ledger Accounts to close the books of Accounts of Anil Ltd.
- 3. Prepare Balance Sheet of Sunil Ltd after absorption.

OR

Q.3 A) Balance Sheet of Sameer Ltd as on 31st March 2018 is as follows:

Liabilities ₹ Assets Equity Shares of Rs. 100 each Machinery 4.00.000 4,90,000 Profit & Loss A/c 70,000 Debtors 70,000 General Reserve 60.000 Stock 80,000 10% Debentures 1,00,000 Bank 20,000 Creditors 30,000 Total 6,60,000 Total 6,60,000

Mala Ltd took over all the assets and liabilities at book value except machinery valued at 10% above book value and stock at \neq 60,000.

Purchase Consideration is to be satisfied by issue of 5,000 equity shares of ₹ 100 each and balance is paid in cash.

Calculate Purchase Consideration

Q.3 B) Following is the extracted information of Adarsh Ltd as on 31st March 2018.

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10,000 Equity shares of ₹ 100 each

10,00,000

5,000 12% Preference shares of ₹ 100 each

5,00,000

Total Share Capital

₹ 15,00,000

Sandip Ltd took over the business of Adarsh Ltd as on 31st March 2018 on following terms and conditions.

- 1. Preference shareholders of Adarsh Ltd have been issued 6,000 15% preference shares of ₹100 each at 8% premium.
- 2. Sandip Ltd issued 4 equity shares of ₹ 100 each at ₹ 110 for every 5 equity shares held by Adarsh Ltd and also paid cash of ₹ 10 per share for each share held.
- 3. Adarsh Ltd incurred cost of liquidation ₹ 10,000.

Calculate Purchase Consideration and write journal entry in the books of Sandip Ltd. for discharge of P.C.

15

15

Q.4 Max Ltd has authorized capital of 1,00,000 equity shares of ₹ 10 each. Company issued 60,000 shares at a premium of ₹ 2 each. The entire issue was underwriten by Vicky, Ricky and Micky in the ratio of 5:3:2 respectively.

Applications were received for 48,000 shares out of which marked applications were as follows:

Vicky - 24,000 Shares Ricky - 8,550 Shares Micky - 12,450 Shares

Underwriters are entitled to get 5% commission on issue price.

You are required to:

a) Find out the net liability of underwriters

b) Pass Journal Entries in the books of Max Ltd.

OR

Q.4 A, B, and C were partners sharing profits and losses as 3:2:2. The following is the Balance Sheet of A, B and C as on 31.03.2019

Liabilities	₹	Assets	₹
Capitals:		Land & Building	1,44,000
A 1,45,500	200	Machinery	42,000
В 87,000	\$27	Stock	18,000
C <u>37,500</u>	2,70,000	Bills Receivable	36,000
Creditors		Debtors	54,000
Total	2,94,000	Total	2,94,000

The partners decided to convert the business into a LLP on 31st March, 2019 on the following terms.

- 1) LLP which consists of A, B and C as partners contributes ₹ 1,50,000 each.
- 2) The company took over all assets except stock, which was taken by A for ₹ 15,000 and assumed all the liabilities. It also agreed to pay ₹ 45,000 for goodwill.
- 3) The purchase consideration was paid in cash.

Prepare:

- 1) Realisation A/c
- 2) Partners Capital A/c
- 3) Cash A/c
- 4) Journal Entries in the books of LLP
- 5) Statements of Assets and Liabilities

Q.5 R and K were equal partners in a firm. Their Balance Sheet as on 31st March, 2019 is as follows:

Liabilities	₹	Assets	₹
Capital Accounts		Building	1,28,000
R	1,10,000	Furniture	12,000
	40,000	Debtors 32,000	
	<u> </u>	Less: RDD <u>2,000</u>	30,000
Sundry Creditors	50,000	Stock	36,000
Loan on Mortgage	20,000	Cash	14,000
Total	2,20,000	Total	2,20,000

On the above date, they converted their business into LLP on the following terms

- 1. To take over Debtors at Rs. 28,000, stock at ₹ 44,000, furniture at ₹ 8,000, Buildings at ₹ 1,40,000 and Goodwill at ₹ 44,000.
- 2. To take over Sundry Creditors from whom a discount of ₹4,000 would be earned.

- 3. To take over Mortgage Loan along with unrecorded interest of ₹ 2,000.
- 4. Dissolution expenses were ₹ 4,000.

Calculate

- 1) Statement of purchase consideration.
- 2) Open Realisation A/c, R and K's capital A/c and LLP's A/c in the books of firm.

OR

Q.5 A) Kailash Ltd went into voluntary liquidation on 1st January 2018, when their Balance Sheet was as follows:

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000	× '	08	
2	300	3 4	5
	de	***	

Liabilities	₹	Assets	\\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\ \\
Share Capital:		Plant & Machinery	7,00,000
50,000 Equity Shares of Rs. 10	5,00,000	Stock	3,25,000
each			
50,000 5% Preference Shares of	5,00,000	Debtors	3,00,000
Rs. 10 each			
6% Debentures	1,25,000	Cash	5,000
Creditors	2,62,500	Profit & Loss A/c	57,500
Total	13,87,500	Total	13,87,500

1) The liquidator realized the assets as follows:

Plant & Machinery

₹ 5.00,000

Stock

₹ 2,00,000

Debtors

₹ 2,50,000

- 2) The expenses of liquidation amounted to ₹ 9,750 and the liquidator's remuneration was agreed at 2% on amount of realization.
- 3) Preference Dividend was in arrears for one year and Debenture holder's claim was paid on 30th June 2018.

Prepare Liquidator's Final Statement of Account

Q.5 B) Krishna Ltd issued 5,00,000 Equity Shares of ₹ 10 each at par. 1,40,000 Equity Shares were issued to the promoters and balance shares were offered to public which was underwritten by Simi, Kimi and Timi in the proportion of 2/9; 3/9; 4/9. Firm underwriting was as follows:

Simi - 10,000 shares

Kimi - 12,000 shares

Timi - 14,000 shares

Total subscription received was 2,77,600 shares including marked application and excluding firm underwriting. Marked applications were

Simi - 60,000 shares

Kimi - 70,000 shares

Timi - 90,000 shares

Compute the liability of underwriters assuming that the benefit of firm underwriting is given to underwriters.

Q.6 A) Discuss the procedure of calculation of Net Liability of the underwriters.

B) Distinguish between Pooling of Interest Method and Purchase Method of Amalgamation.

Q.6 Write short notes (Any 4)

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10

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- 1) Liquidator's Final Statement of Account.
- 2) Limited Liability Partnership (LLP).
- 3) Monetary & Non-monetary items.
- 4) Conditional & Firm Underwriting.
- 5) Net Payment Method of Purchase Consideration.
- 6) Absorption of company.

[Time: Three Hours]

[Marks: 100]

Please check whether you have got the right question paper.

1. All questions are compulsory. N.B:

2. Figures to the right indicate full marks.

A) Select the most appropriate	answer from the options given below (Any Ten)
1 1 1	
· · · · · · · · · · · · · · · · · · ·	interacts primarily to share information
in the life in	members perform in areas of responsibility.
,	b) group
c) roles	active of second models with a few second se
	Stagna (
- Indian	tions for improvement.
a) I toolein solving	- 17 P. M. 18 C. M. N. M. 18 C. M. 18 C
c) Self-managed 3. A	SC 100 12 11 10 10 10 10 10 10 10 10 10 10 10 10
	of resources directly reduces the ability of a
	a control of a
a) structure	b) scarcity
c) abundance	d) complete
The potential for conflict increase	ases when either too little
communication takes place	ce.
a) occasional	
c) one-way	b) too much
	d) two-way
conflic	t means emotional involvement in a conflict
	ness, frustration and hostility.
a) Functional	b) Felt
c) Perceived	d) Process
The desire to withdraw from or s	Uppress a conflict is
intention.	appress a conflict is
a) avoiding	
c) accommodating	b) collaborating
	d) competing
factors can i	nfluence interpretation of emotions.
a) Livironmental	b) Cultural
b) Social	d) Natural
The central idea behind	is to identify and madical
one feels.	is to identify and modify the emotions
a) emotion regulation	b) cascading model of
	b) cascading model of emotional intelligence
c) mood regulation	d) positive american
lead to dev	d) positive emotions viant workplace behaviour.
- J. regative emotions	h) Positive ametical
a) Negative emotionsc) Emotional Regulation	b) Positive emotions d) Emotions

	1	0. The collapse of the financial sect	or and global recession are examples of
		a) social trends	b) workforce changes
		c) economic shocks	d) technological changes
	11		
		a) hindrances	b) challenges
		c) resources	d) goals
	12		en the employee is expected to do more than
		time permits.	and a simple to a composite to do drotto many
		a) overload	b) ambiguity
		c) underload	d) overlap
Q.1	B)	State whether the following staten	nents are True or False (Any Ten)
	1.		are from same hierarchical level who come
		together to accomplish a task.	
	2.	Effective teams do not exhibit trus	st among its members.
	3.		ne or more highly disagreeable members.
	4.	There are six stages in the conflict	
	5.	Intentions means the use of resolut	ion and stimulation techniques to achieve
		the desired level of conflict.	
	6.	All things being equal integrative b	pargaining is better than distributive
		bargaining.	
	7.	Moods are action oriented in nature	
	8.	Emotions are caused by general eve	ents.
	9.	Emotion is a factor in hiring emplo	yees.
	10.	Economic demands are related to a	person's job
	11.	Challenge stressors keep you from i	ceaching your goals.
	12.	Addicts are people obsessed with th	eir work:
Q.2		Answer any two of the following:	15
	a)	Define team. Describe the different	
	b)	Discuss how team composition affect	
	c)	What are the different team processe	es that influences team effectiveness?
, <u>2</u> 20			기계() 기계()
2.3		Answer any two of the following:	15
	a)	Discuss the two possible outcomes fi	rom conflicting situations in an
		organization.	
	b)	Explain various Conflict Managemen	* · · · · · · · · · · · · · · · · · · ·
7	c)	Write a note on distributive bargaining	ıg.
.4		Answer any two of the following:	15
	a)	Define emotion and explain the basic	emotions.
	b)	What is Emotional Intelligence? Disc	uss the arguments for and against
		Emotional Intelligence	_
	c)	Discuss the impact of emotions and m	nocds on negotiation, customer service
		and deviant workplace behaviours.	-

Paper / Subject Code: 83022 / Psychology of Human Behaviour at work Paper - II

Q.5	a) b) c)	Answer any two of the following: Explain the various organizational factors that cause stress. Describe the effects of stress on the behaviour of an individual. Discuss different individual approaches to managing stress.
Q.6	a) b) c) d)	Write short notes on (Any Four) Differentiate between team and group. Contextual factors influencing team effectiveness Interactionist view of conflict Regulation of emotions
	e) f)	Personality, social activities and age as sources of emotion Stimulants of change

1	2	PI	
and i	L	20	2
	13	4	

Duration $2\frac{1}{2}$	Hours	Total Marks
N.B. 1. All Questions are c 2. Figures to the right		
Q.1 Answer the following questions (any tw		(15)
a. Define the term Human Resource Managen		M.
b. What is job analysis? Explain its componen	its in detail.	
c. Explain different types of interviews.		
Q.2 Answer the following questions (any tw	0)	(15)
a. Define the term training. Explain various me	thods of training.	
b. What is performance appraisal? What are the		19
c. Explain the importance of career planning ar	nd development to employees.	
Q.3 Answer the following questions (any two	200 100 100 100 100 100 100 100 100 100	(15)
a. Explain the significance of human relations i		
b. Explain William Ouchi's Theory Z of motiva	. The control of the	
c. What do you know by grievance? Explain the	causes of grievances.	
Q.4 Answer the following questions (any two)		(15)
a. Discuss factors affecting emotional quotient.		(15)
b. What is Counselling? Explain various technic	ques in counselling.	
c. Explain the need for managing workforce dive	rsity and the challenges faced in mana	aging workforce
diversity		
A.5 a) Fill in the blanks by selecting appropris	ate option.	(05)
그 스러워 있어 그런 그런 그런 그런 그릇을 다시 그렇다 모양 14일 없다고 하는 걸 그릇이고 있는 것이다.	g future manpower needs of the organ	ization
a) Promotion	b) Placement	iization.
c) Recruitment	d) Human resource planning	
2leads to horizontal expansi		
a) Job simplification	b) Job rotation	
c) Job enlargement	d) Job analysis	
70084 Page 1	of 4	

Paper / Subject Code: 11114 / Commerce : Paper V -M.H.R.M.(Human Resource Management)

3 involves shifting	the employees from one job to another.
a) Apprenticeship	b) Coaching
c) Understudy	d) Job rotation
4. Theory X assumes	approach of the managers towards employees.
a) Traditional	b) Professional
c) General	d) Natural
5 is the gradual re	duction in the workforce through resignation, retirement an
death.	
a) Employee turnover	b) Attrition
c) Outsourcing	d) None of these
B) State whether following statements	
1. Job satisfaction results in greater comm	(하나는 요즘 하늘 집에 보다는 이 사람들은 사람들은 사람들은 사람들은 사람들은 사람들은 사람들이 되었다.
2. Halo effect occurs when an employee i	is evaluated on the basis of one positive quality.
3. Only financial incentives act as motiva	ting factors.
4. The leader who follows laissez-faire st	yle is respected as a fatherly figure in an organisation.
5. Under emotional intelligence there is n	o scope for social awareness.
C) Match the following pairs.	(05)

	Group 'A'	Group 'B'
1.	Human Resource Development	a. Proactive
2.	Vestibule Training	b. Reactive
3,	Transformational leadership	c. Improving human skills
4.	Workforce diversity	d. Training provided in hall
් 5. රුදු	Mentoring	e. Differences in employees
		f. Training provided in simulator
	\$ 1	g. Guidance given by a senior to a new recruit

lin	ne 3 hours			
	N.F.		Total M	arks:1
	No	ote:		Marini.
		1. All questions are compulsory.		
		2. Figures to the right indicate full	marks.	
		Use of non-programmable scien	tific calculator is now in a	att of the
		Graph papers will be supplied or	request	
		5. Statistical tables are printed at the	ne end of quarties	
			re end of question paper.	
Q.1	A.	Answer whether following states	ments are True	
	i)	The carrying cost includes the co	cts cust	8
		locked-up, insurance of stored as	sts such as rent of storage space, interest on money	
	ii)	The time gap between placing an	oods, depreciation of stored goods, furniture used etc.	4 9
		known as lead time	order and actual delivery of the order in the inventory is	
	⁵‱ iii)	The time period between places		Ĭ
		inventory management.	ents of two successive orders is referred as order cycle in	n
	iv)	The dominance principle sup-		•
		strategies of other player.	that strategies of one player are dominating the	
	v)	If the largest entry in a name		
	-	irrespective of what the	rix, is negative then the game should favor player B	
	vi)	irrespective of what the optimum	strategies of the players.	
		only two strategies available.	of a game can be applied when one of the players has	
	vii)	A network diagram	A CONTRACTOR OF THE PROPERTY AND	
	Viii)	A network diagram is graphical rep	esentation of activities and events.	
	,	optimistic time.	ity in a PERT project must be always smaller than its	
		optimizate and the second seco	A Secretarian III	
	В.	Select the most		
	i)	Select the most appropriate choice	or the following:	_
		The game is said to be fair game, if it	s value is	7
	1	A) positive	B) negative	
	3, 2, 2	C) zero	D) none of these.	
	ii) i	The mixed strategy game can be solv	ed by	
		A) matrix method		
		C) graphical method	o meniou	
		a -pinedi incellor	D) all of these.	
	iii) If	the unit cost/purchase seet		
		rises th	en optimal order(EOQ) quantity will	
	,	A) increase		
		and the second control of the second control	B) decrease	
		C) remains same	D) none of these	
	ъ.) г.			
	iv) Ec	onomic Order Quantity (EOQ) results	in *	
		A) minimization of set up cost	B) favorable procurement cost	
		C) maximum inventory cost		
			D) none of these.	
	v) The	e slack for an activity in a network is e		
		A) LS-ES		
			B) LF-LS	
- 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		C) EF-ES	D) EF-LS	

Paper / Subject Code: 83029 / Elements of Operational Research Paper - In

- vi) The activity which can be delayed without affecting the execution of immediate succeeding activity is determined on the basis of value of
 - A) total float

B) free float

C) independent float

D) interfering float

- vii) The correct long form of word CPM is
 - A) Critical Path Method
- B) Critical Project Management
- C) Crash Project Management
- D) Critical Path Management.
- C. Answer in one or two sentences:
 - i) What is meant by shortage cost?
 - ii) What is meant by Mixed Strategy Game?
 - iii) Define equilibrium point with reference to Game Theory.
 - iv) What is meant by Dummy Activity?
 - v) Define total float.

Q. 2 A. A project consists of following activities:

20

Activity	Preceding Activity	Time Estimates(in weeks)		
	Treceding Activity	Optimistic	Most likely	Pessimistic
A		4	\$ 35 mg/s	° 6
В		. 8	12	16
C	A		3.8° 5.5° 5	12
D -	В	- 31	^ 3	5
E	D	<u></u>	2	2
Ε	В	4	\$ 5	6
G	C,E,F	10	14	18
H	G	18	20	34

- i) Draw the project network diagram.
- ii) Find the expected duration and variance for each activity.
- iii) Identify critical path and find the expected project duration and its standard deviation.
- iv) What is the probability that the project will be completed in 60 weeks?
- v) What duration will have 99% chance of the project being completed?

OR

B. A project consists of following activities with details as follows:

Activity	Time in	n days	Cost in Rs.		
	Normal	Crash	Normal	Crash	
1-2	4	3	60	90	
1-3	6	4	150	250	
3-4	2	1	38	60	
2-4	5	3	150	250	
2-5	2	2	100	100	
4-6	7	5	115	175	
5-6	4	2	100	240	

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The indirect cost is Rs. 300 per day. Determine critical path, normal duration and total cost of the project. Crash the activities systematically to complete the project in 12 days and state associated cost. Also state the project completion duration associated with optimum cost.

Q.3 Attempt ANY TWO of the following:

- A. A and B play a game in which each has three coins Rs. 2, Rs. 5 and Rs. 10. Each selects a coin without the knowledge of others choice. If the sum of the coins in rupees is an odd amount, Player A wins player B's coin. If the sum of the coins in rupees is an even amount, Player B wins player A's coin. Find best strategy for each player and also the value of the game. Also state the
- Solve the following two person zero sum game:

1.00		Player B					
		B ₁	B ₂	Вз	B ₄		
	A ₁	4	-2	3	-1		
Player A	A ₂	-1	2	0	1		
71 X 20	A ₃	-2	1	-2	n		

Solve the following game:

hgCast(Pla	yer B
	Çeni,	B ₁	B ₂
	1	-6	7
	11:	^4	-5
Player A	111	-1	-2
	IV	-2	5
	V	7	3

0.4 Attempt ANY TWO of the following:

- A company produces 50000 bottles of tomato ketchup in a year. The factory cost per bottle is Rs. 10 5. The set-up cost per production run is estimated to be Rs. 90. The carrying cost is estimated to be 20% of the average inventory cost per year. The production rate is 600 bottles per day and sales amount to 150 bottles per day. Determine the optimum production lot size, the number of production runs in a year and the total inventory cost.
- The demand for a certain item is 1600 units per year. Unsatisfied demand causes shortage cost of Rs. 7.50 per unit per year. The cost of placing one order is Rs. 15 and the holding cost is 15% of the average inventory per year. Each item costs Rs. 80 per unit. Find the optimum number of products to be ordered, optimum number of products to be back ordered, maximum quantity in
- A company uses 8000 units of a product as a raw material per year, costing Rs. 10 per unit. The administrative cost per purchase is Rs. 40. The holding cost is 28% of the average inventory cost. The company is following an optimal purchase policy and places orders according to EOQ. It has been offered a quantity discount as follows:

q	uaintity (
Quantity	Price				
$0 \le Q < 500$	Rs. 10				
$500 \le Q < 1000$	Rs. 9.6				
1000 ≤ Q	Rs. 9.4				
F					

Find the optimum ordering quantity.

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Q.5 Attempt ANY FOUR of the following

A State any five reasons for carrying inventories.

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- A manufacturing firm requires 1800 units of a raw material per year. The purchase cost is Rs. 42 per unit. Ordering cost is Rs. 16 and inventory carrying cost is Rs. 8.40 per unit per year. What should be best ordering quantity(E.O.Q.)?
- C Explain the method of finding optimal solution of two persons zero sum game.

ζ

D Solve the following game:

5

18		PI	Player			
		1	11	TIL.		
	A ₁	8	4	1		
Player A	A ₂	10	6	2		
	A ₃	12	8	3		
	A ₄	4	4	4		

E What is a critical path? What is its importance in scheduling and controlling large projects?

5

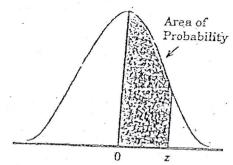
F Draw the network diagram and state the critical path:

5

	Activity	Α	В	C	D	E	F	G
	Predecessor	j.;			Α	В	C	D,E,F
1	Duration in days:	7	5	8	2	3	3	4

Find total float and free float for activity D and F.

AREA UNDER STANDARD NORMAL CURVE



Entries in the table give the area under the curve between the mean and z standard deviations above the mean.

FREE	and a	Stania	ard dev	nation:	abov	e the m	ean.				0.00
	z	.00	.01	.02	.03	.01	.05	.06	:07	.08	.09
			.0040	.0080	.0120	.0160	.0199		-	#972 <u>~***</u>	STATE STATE
			.0438 .	.0478	.0517	.0557.		.0239 .0636	.0279	.0319	
			.0832 .	0871	.0910	.0948	.0987	.1026	1064	.1103	.0753
		.1554	1217 .		.1293	.1331	.1368	:1405	1443	1/50	7510
		-			.1664	.1700	.1736	.1772	.1808	.1844	.1879
					2019	.2054	.2088	.2123	2157	2190	.2224
					2357 2673	.2389	.2422	.2454 .		2518	.2549
	.8 .2	2 2 3				.2704	.2734 .		2794 .		.2852
	9 .3	159 .3	186 .3		3238	.2995		3051		3106	.3133
τ.			2			.0204	.0205 ,	3315 3	340 .3	3365	.3389
1.0 1.1		413 .3		161 .3		.3508 .	3531 - 3	3554 3	577 .3	500	0004
1.2		543 .36 349 .38				.3729 .					3621
1.3		32 .40				.3925 .:	3944 .3			a second of the	3830 4015
1.4				66 .40				131 .4	47 4	10 maril 100 m	177
				.42	30	.4251 .4	265 .43	279 .42	92 .43		319
1.5 1.6	.43			7 .43	70 .	4382 .4	394 <u>,4</u> 4	inc			
1.7	.443			4 .44	34 .			15 ,45	18 .44		441
1.8	.455 .464	4 .456 1 .464			32		599 .45				545
1.9	.471		4 2 00				578 .46				533 706
***			,	.473	2 .4	738 .47	44 .478				
2.0	.4772	24778	4783	.478	8 1	797 47	00 : 400				
2.1 2.2	.4821	4826		:483		793 .47 338 .48	95 .480 19 .22	3 .480	3 .481		
2.3	.4361				42	375 .481	8 ,488	6 .485 1 .488			
2.4	.4918	.4920		.4901		04 .490	6 .4909	9 4911	.4918		
			.4322	.4925	.49	27 .492	94931	.4932			
2.5 2.6	.4938	_	.4941	.4943	.49	45 .494	d				10.00
2.7	.4953	.4955	.4956	.4957	.49;		6 .4948 0 .4961			.495	2
2.8	.4965 .4974	4966	.4967	.4963	.498		.4971	.4962 .4972	.4963	.496	
2.9	.4974	.4975 .4982	.4976	.497?	.497	7 .4978		.4979	74973 74980	4974	
	01	.4302	.4982	.4983	.498	4 .4984		.4985	.4986	.4981 .4986	
3.0	.4986	.4937	.4987	.4988	.4988	3 .4989	.4989	.4989	.4990		
		The Astron			S. Carrie	X - A	7		.4UJU	.4990	