		Adver	lising
TYBMM	- SEM - V	Grup	2
Paper / Subject Code: 55331 /		ne Related Gener	ic: Digital Media
	A.	to and	A A C
	5º	AN S	S St St
TIME: - 2.1/2 Hours	20	St St	AN BO
NOTE: 1) All the question are co	mulsory subject to	Stamp 1	Marks:-75
2) Enumerate with relev	ant examples where	ever necessary	8 5 8
3) Figures to the right in	dicate full marks	cver necessary	
Q1) Case Study:	Q . 2°	S. S.	They I're the
Starbucks is a firm believer in LGBTQ+ r	ights. When the pride	wave surged. Star	bucks came forward
and reinstated its belief through the #E	xtraShotOfPride cam	baign. Starbucks io	ined hands with the
Born This Way Foundation to raise \$250	OK to support the LGB	TQ+ community. T	hroughout the
campaign, they shared quotes and stori	ies of various Starbuck	s employees cheri	shing the pride spirit.
	a a	a a	
Based on the above case answer the followi	ng questions:	y	N B A
a) As a digital marketer enumerate	the key advertising ob	jectives for promot	ting this campaign.(5)
b) Create a Facebook campaign for	promoting the brand	· · · · · ·	(5)
c) How would you use Instagram a	s a platform for prom	otion of the brand	? (5)
(22) a) Discuss the advantages and Prin	ciplos of Digital Made	hatell of	S & S
	\$° 8	briefly	× (8)
(22) b) Explain On Page Optimization in	context to SEO.	S S	S G
SOR S	5' 5'	St. St.	AT A
(22) c) Discuss SEM in brief as an import	tant aspect of Digital N	Media.	(8)
(2) d) Briefly explain Web analytics.	5 5	AN S	
STAND S	S. S.	To the start	(7)
(3) a) E-mail marketing enhances bette	er Reach in Digital Med	lia Campaigns. Cor	nment. (8)
(3) b) Highlight the importance of Blog	Jam Ja		S.
OR	s III Digital-Iviedia.	S S	(7)
3) c) Explain Affiliate Marketing and its	purpose in Digital Me	edia.	(8)
A A A	St A	N. N	(0)
3) d) Discuss Social media analytics wit	h reference to Web	Analytics	(7)
4) a) Explain Google Adwords and wh	A LAND	D.	
	3 2	- AP	(8)
(4) b) Discuss Digital Security? Explain	n in brief.	Service disease	(7)
(4) c) Explain Email months in the	S	×	(7)
4) c) Explain Email marketing with he	lp of its key concepts.		(8)
4) d) Explain Programmatic Marketing	g briefly.		
	6. 5.		(7)
5) Write Short Notes (Attempt any 3) Traditional Vs Digital Media.	5 5		(15)
SEO.	. A		

- CRABS in Email Marketing.
 Content Writing.
 Cyber ethics.

Paper / Subject Code: 55333 / Advertising: 2) Brand Management

[Time: 2¹/₂ hours]

Marks:75

Please check whether you have got the right question paper.

- 1. Figures to the right indicate full marks.
- 2. Draw suitable diagrams wherever necessary.
- 3. Illustrate your answers with examples.

Q1. Case Study

N.B:

Sting Energy Drink is a carbonated energy drink from PepsiCo International and produced by Rockstar Inc which contains 0.03% caffeine, a boosting drink for caffeine lovers. It was launched in the market at a much lower price than the well-renowned energy drink, Red Bull. It was launched in three different flavors which increased its weightage in the market and helped PepsiCo to retain its customers in the energy drinks market. But Sting did wonders in marketing their product. They put some simply amazing concepts in advertisements like get yourself a drink and you are energized enough to charge a car, well that's an impossible task but they struck the right chord. This led to towering growth in their sales. The sugar content in Sting is lower than many beverages in this segment. The brand is pegging itself in a much bigger segment of affordable energy drinks. Sting energy drink is now available at Rs 20 for a 250 ml bottle and Rs 30 for a 250 ml can.

Answer the following

a.	What is the basis of brand positioning? Which positioning has Sting Energy Drink used to create a global brand image? Give reason.	
b.	As a part of the brand management of the brand managem	(08)
0.	As a part of the brand management team, suggest any four Integrated Marketing	
	Communication (IMC) tools.	(07)
- Jone		. ,
Q2.	Answer the following	
a.	State the importance of branding to consumers and firms.	(00)
b.	Summarize various types of brand elements used by brand manager.	(08)
	OD O	(07)
C	Explain the Brand Value Chain model and the state	
d	Explain the Brand Value Chain model with a suitable example.	(08)
u.	State the advantages and disadvantages of global branding.	(07)
~		
Q3. 4	Answer the following	
a. 🤇	Distinguish between experiential marketing, one to one marketing and permission marketing.	(00)
b.	Explain various ways to leverage secondary brand association to build brand equity.	(08)
y'.	OP OP OT OT OP OT OP OT OP OT OP OT OP OT OP	(07)
c.	Suggest the various benefits a brand ambaged an it	
	Suggest the various benefits a brand ambassador provides to manage brand in the age of contemporary scenario.	
2.b		(08)
u.	Explain the Customer Based Brand Equity Model (CBBE) with example.	(07)

Paper / Subject Code: 55333 / Advertising: 2) Brand Management

Q4. Answer the following

- a. Explain qualitative research techniques in brief used for brand management.
- b. When brand partnership takes place, state the benefits towards managing brands.

OR

(08)

(07)

(08)

(07)

(15)

- c. What is brand repositioning? State the reasons for which brand repositioning takes place.
- d. How cause marketing has helped brand manager to manage brand. State the advantages of cause marketing.

Q5. Write Short Notes on (Any THREE)

- a. Scope of branding.
- b. Direct and indirect channels.
- c. Brand awareness pyramid.
- d. Online brand promotions.
- e. Green marketing.

Page 2 of 4

A5316D9040AA80330B960BCA294FF2EB

TYBMMI- SEM-M

Paper / Subject Code: 55339 / Advertising: 8) Television Program Production

Time: 2:30 hours Marks: Instructions: All questions are compulsory. Give examples wherever its necessary Q1 Case Study Q1 A Prepare a concept note and explain the different production stages involved in directing a "Dance Reality Show" for a National channel (15 marks) B Prepare a concept note for daily soap based on comedy genre. Explain different stages of production involved (15 marks) Q2 A Explain the impact of Indian culture on Indian television (8 marks) B Give a detailed note on Ethical issues in TV journalism (7 marks) C Discuss the techniques & skills required for conducting Interviews for TV News. (8 marks) D Explain how Gestalt Theory is implemented in TV Programs (7 marks) Q3 A What are the different types of Audience Segmentation? (8 marks) B What's is breaking News? Discuss the importance of breaking news. (7 marks) C. Discuss the process of News Packaging in Television Industry (8 marks) D Elaborate on the significance of VFX and Sound in TV Programming (7 marks) Q4 A Explain the various Formats/Types of TV Programs and elaborate with Suitable Examples (15 marks) B Discuss in detail electronic news gathering in today's digital era. (15 marks) Q5. Short Notes (Any 3 (15 marks) 1. Talk show 2. News anchor 3. TRP 4. NCCS grid 5. Live telecast of sports

32670

TYBMM-SEM-Z

Paper / Subject Code: 55336 / Advertising: 5) Rural Marketing & Advertising

2.5 hrs

Marks: 7

N.B.

- 1. All Questions are compulsory.
- 2. Mention the question number properly and neatly
- 3. Answer the questions in the sequence given in the question paper

1. CASE STUDY:

The rural market is an attractive market for the beverage market. Mogu Mogu is an International Fruit Drink. They want to make use of this large market to set a base in India.

Questions:

- a. Describe the media platforms that will be used to promote the product b. What are the challenges that will be faced by the product while marketing
 - in rural India
- 2. Answer the following:
 - a. Discuss the evolution of rural marketing in India
 - b. Discuss the various platforms for marketing of agricultural produce in India OR
 - c. Explain various types of Segmentation. Elaborate on how effective segmentation can be done in the context of Rural markets.
 - d. Describe the specific Product strategies, which can be employed to develop or modify the products to target the rural market.

3. Answer the following

- a. Explain the pricing strategies that are adopted by the marketers in rural India. 8
- b. Write a short note Role of Agriculture in the economic development of India

c. Discuss with example the distribution strategies formulated for the rural category 8 d. Differentiate between Rural vs Urban marketing

Answer the following

- a. Discuss the Informal or Folk Media Platforms used for promotions in the rural market
- b. Write a short note on various types of sales promotion strategy for Rural Markets 7

OR

Discuss the reason for the fast-emerging consumption pattern in rural areas? C.

d. Explain with examples various Strategies adopted by various companies to Understanding **Rural Consumers** 7

5. Explain Any3 of the following

- 4 A's of Rural Market
- b. Project HUL Shakti
- c. Broadcast Media
- d. E- Choupal
- Cultural sensitivity for rural market

Page 1 of 3

Paper / Subject Code: 55338 / Advertising: 7) Entertainment & Media Marketing

[Time: 2¹/₂ hours]

[Marks:75]

Please check whether you have got the right question paper.

- N.B: 1. Figures to the right indicate full marks.
 - 2. Draw suitable diagrams wherever necessary.
 - 3. Illustrate your answers with examples.

Q1. Case Study

3 Idiots- an Iconic Indian Film Directed by Rajkumar Hirani in 2009 was a film based on students and their college endeavors. The film revolves around 3 friends, all aspiring Engineers, who together try to sail through their college life struggles while enjoying it to the fullest. It is through this satirical drama that unpopular yet important issues like peer, parental, and societal pressures were highlighted. Based on the above synopsis answer the following

Answer the following

a.	based on the above script. Provide reasons for your answer.	(05)
b.	Promote the above film using the latest Entertainment media marketing tools such as Cross	E.
	Promotion, AFP, OOH, Social media, Event and Media sponsorship.	(10)
	estimation, in it, ootin, social incula, isvent and inleula sponsorsnip.	S
Q2.	Answer the following	P.
a.		
	successful media brands as examples.	(0.0)
b.	Write a detailed note on influencer marketing.	(08)
	NOR STOR	(07)
c.	Trace the scope and growth of entertainment marketing in India.	(0.0)
d.	Discuss the various marketing tactics used by TV shows to increase TRP.	(08)
	C S S S S S S S S S S S S S S S S S S S	(07)
Q3.	Answer the following	
a.		
b.	Discuss the new trends of Film distribution and consumption in the "Digital Era".	(08)
	OP OP	(07)
c.	Explain the steps involved in creating a social media campaign	
d.	List the different types of radio advertising and explain the merits of radio marketing.	(08)
14	set of radio marketing.	(07)
Q4.	Answer the following	
a.		(0.0)
b.	Explain giving suitable examples the trend of Instagram marketing for the entertainment	(08)
- Yr	industry.	
S.	S A A A OR OR	(07)
c.	Describe the basic steps in designing an effective Electronic Proce Kit (EDK)	
d.	Discuss any Two successful Radio campaigns used by radio channels.	(08)
ò		(07)
Q5.	Write Short Notes on (Any THREE)	
a.	Celebrity Endorsements.	(15)
b.	Experiential marketing.	
c.	Functions of TV.	
1		

. 7 Ps of Marketing.

Podcast an upcoming medium of entertainment.

Page 1 of 2

Paper / Subject Code: 55337 / Advertising: 6) Retailing & Merchandising

Time: 2 1/2 hours

Marks:75

Instructions:

- 1. Figures to the right indicate full marks.
- 2. Draw suitable diagrams wherever necessary.
- 3. Illustrate your answers with suitable examples.

Q1. Case Study

Future brands designed a detailed wardrobe study for Biba. It brought us a lot of insights on how women view ethnic wear category. How are their wardrobes reflecting their choices, preferences? In addition to hard data, they also discovered the emotional relationship women have with their clothes; the rituals of dressing; their process of negotiating social decorum and personal need for articulacy in their clothing choices. It showed that there was a clear gap in formal wear portfolio. Women were buying a lot of Biba garments, but the large part of their wallet was going in formal/ festive wear. This was completely missing in Biba's portfolio. We came back with Biba by Rohit Bal, today if you walk into a Biba store, you will see a large collection of festive wear.

Biba saw that women viewed this category as an opportunity to express their personal sense of fashion, style, glamour. Biba's role in consumer's life is to help them 'shine on their own silver screens.' Biba started seeing salwar kameez as a large canvas on which women could express and experience different fashions, fabrics, embroideries. Today Biba is bold, fearless, trend-setting, stylish and effortless.

Answer the following:

- A. Highlight various factor influencing women consumers that adopted Biba stores to (08) sustain strong in Indian retail market.
- B. How does Biba store manage communication for its retail store offering? Justify your (07) answer.

Q2. Answer the following

5	A .	Bring out the classification of retail format with reference to forms of ownership.	(08)
	B.	How are graphics used in retail stores? State its advantages and disadvantages.	. ,
	-		(07)
	144	\mathcal{O} \mathcal{O} \mathcal{O} \mathcal{O} \mathcal{O} \mathcal{O} \mathcal{O} \mathcal{O}	
	C .	Explain the term retail merchandise. Highlight the various types of merchandise kept	(09)
.(at the retail store in brief.	(00)
20		The Dilleter Heil Willicht The Constant of the State State	

D. "Jo Dikhta Hai, Wohi Bikta Hai". State the objectives of visual merchandising in retail (07) business with relation to the popular saying.

3. Answer the following

What	is Barcoding?	How does	barcoding	benefit retail in its operations?	(08)
-	Marry 1. C		- B	operations:	(00)

B. Discuss assortment management. Elaborate the assortment planning process in brief (07) with special reference to Westside store.

OR

- C. Bring out various objectives of non-store retail merchandising. (08)
- D. Explain the various factors that affect retail strategies.

Q4. Answer the following

- A. State the advantages and disadvantages of selecting merchandise for departmental (08) store named Tata Croma.
- **B.** State the co-relation between product positioning and visual merchandising in retail (07) store.

OR

C. Demonstrate various pricing strategies used by a retailer.

(08)

(07)

Paper / Subject Code: 55337 / Advertising: 6) Retailing & Merchandising

- D. Explain the various factors responsible for the growth of organized retailing in India. (07) Justify your answer with examples. (15), 994
- Write Short Notes on (Any THREE) Q5.
 - A. Significance of retailing.
 - B. Marketing communication mix.
 - C. Planograms.
 - D. Types of retail analytics.
 - E. Signage.

27139

-95-CBG28

-9-9-F

Page 2 of 4

(2.5 Hours)

[Total Marks: 75]

N. B:

- 1. All questions are compulsory
- 2. Use of a Calculator is permitted.
- 3. Cellular phones are not allowed

Q1) CASE STUDY: -

(15)

Create a Media Plan for Tata Altroz Racer Cars in the price range of Rs. 10.00 - 16.99 Lakhs. The schedule will last for two months. The advertisements are in colour. The budget for the print campaign is Rs 3 crores (3,00,00,000).

Size: Magazine: - Single and/or double spread Newspaper: - Half page

Use the rate card given below:

Dailies And Dake	Readership (000's)	Rate (in sq cm)	Magazine	Readership (000's)	Rate (Full Page Colour)
The Times of India	8221	4640	India Today(W)	6290	6,80,000
Indian Express	111	1659	Business World (W)	750	3,75,000
The Economic Times	1290	2850	Outlook (W)	2281	3,90,000
Dainik Bhaskar	16239	2669	Dalal Street Investment Journal (F)	500	3,50,000
The Hindu	3670	1840	Express Hospitality (F)	S 105	1,50,000
Eenadu (Telugu)	1790	351	Money Today (F)	2202	2,22,000
Dainik Jagran (Hindi)	22345	2050	Reader's Digest (M)	505	2,40,000
Punjab Kesari	3 4427	330	Sport Star (W)	1125	1,20,000
Mathrubhumi (Malayalam)	6440	855	The Week (W)	1219	2,75,000
Rajasthan Patrika (Hindi)	5 1770	972	Femina (W)	1041	2,60,000

Quarter Page size equals 400 sq cm [25 cm(h) X 16 cm(w)]

Q.2 Attempt any one between 2A.1 and 2A.2. along with 2.B [i.e. (Attempt either 2A. 1 OR 2A. 2 for 8 marks) and 2.B. for 7 marks

Q2) A) 1)

2° 8° 8	Media 1	Media 2
Reach	40	30
Frequency S	12	10
Average Exposure cost	35000	55000
Budget	5,50,000	6,00,000

32302

Paper / Subject Code: 55334 / Advertising: 3) Media Planning & Buying

Find the % TA, GRP and CPRP for Media 1 and Media 2.

OR

Q2) A) 2) Answer the following: -

30,000 people see an advertisement 5 times, 50,000 people see an advertisement 3 times, and 20,000 people see an advertisement 5 times. Total cost of advertising is 90,000. Universe is 1, 50,000. Find the reach %, GVT & CPT. (8)

Q2) B) Find the average frequency of the advertisement in the magazine using the data given below:

Readership of Magazine A= 35,000, Magazine B= 20,000, Magazine C= 55,000 Duplication of Magazine A with Magazine C = 3000

Duplication of Magazine B with Magazine A = 2000

Duplication of Magazine C with Magazine B = 4000

No of insertion of Magazine A=3, Magazine B=6, Magazine C=5.

OR

(7)

15)

Q2) C) Write a detailed note on media planning process.

Q3) A) Explain the following concepts: CPRP, Reach, Split run, TRP	
Q3) B) What are the challenges in Media planning.	(8)
	(7)
OR OR OR OF OF OF)
Q3) C) Explain the different Media Scheduling Strategies.	(0)
Q3) D) What are the factors affecting the choice of a Media Mix.	(8)
S S S S S S S S S S S S S S S S S S S	(7)
04) A) Exploin Divited 01 D Strate B B	
Q4) A) Explain Digital Sales Funnel in brief.	(8)
Q4) B) Explain Programmatic Buying and [DSP (Demand side platform)	
OR S OR S	(7)
Q 4) C) Explain six successful negotiation Strategies in brief.	
O (A D) W ::	(8)
Q 4) D) Write a short note on Media Brief	(0)

Q5) Write Short Notes (Attempt any 3)

a) NCCS Grid

b) Audit Bureau of Circulation

- c) Transit Advertising
- d) Media Audit
- e) Affiliate network

Page 2 of 5

Paper / Subject Code: 55335 / Advertising: 4) Advertising and Sales Promotion

2 1/2 Hours

Total Marks: 75

INSTRUCTIONS:

- 1. Q1 is compulsory.
- 2. Q2 to Q5 have options within questions.
- 3. Draw a neat diagram along with examples wherever applicable.

Q1.Case Study

Protinex- Serving Nutrition for more than 65 years.

Protinex has consistently been delivering protein nutrition to its customers and is well known for its reliability. Having a reputation of providing good optimal nutrition, and ensuring the all-round development of people, it now wishes to relaunch itself by introducing different flavors in attractive packaging.

a Analyze the situation and suggest various consumer-oriented sales promotion techniques the	(05)
brand could apply while relaunching.	
b Conduct a SWOT analysis for Protenix.	(05)
c Design a viral marketing campaign for launching new flavors of the protein shake.	(05)
AT 20 ST ST SS SS IN AT AT	
Q2. Answer the following	
a Discuss the various challenges faced in implementing sales promotion.	(08)
b Explain Push & Pull strategies? Discuss which strategy suits best for Dominos as a brand in	n (07)
India A St St A St St	
ST AT AT A OR A AS	

C	Discuss the	e factors le	ading to in	ncrease in s	sales prom	otion activi	ties.	(08)
d	Explain in c	detail any 3	s psycholo	gical theori	ies used by	/ marketers	s during the sales promotion	(07)
3	activities.	15th	20.	N.	Se l	, Sor		

Q3. Answer the following

a	Discuss the various Trade oriented sales promotion techniques that are used to influence	(08)
2	retailers and traders.	
b	Elaborate on the various short-term effects of sales promotion?	(07)

Elaborate on the various short-term effects of sales promotion?

OR

- Discuss the role of media and timing in the success of a sales promotion campaign. (08)
- Explain the different strategies adopted for budgeting of sales promotion. (07)

Q4. Answer the following

- a "Big data- the secret weapon behind loyalty programs." Discuss.
- b How can gamification drive towards customer loyalty programs? Support your answer with industry examples. (07)

(08)

(15

OR

c Design a sales promotion campaign for an upcoming brand of Holiday Club. Mention the target audience, positioning strategy & loyalty programs the club could use.

Q5. Write Short Notes on (Any 3)

- a CFB v/s Non-CFB
- b Influence of sales promotion on customer purchase.
- c Sales meetings and Training.
- d IMC Tools.
- e Sales Promotion Traps

Page 2 of 4

Paper / Subject Code: 55332 / Advertising: Discipline Specific Electives: 1) Advertising in Contemporary Society

[Time: 2¹/₂ hours]

Marks:75

7

Please check whether you have got the right question paper.

- 1. Figures to the right indicate full marks. N.B:
 - 2. Illustrate your answers with examples
- Q1. SPHINX LLP is planning to introduce two products a VR headset and a digital watch in the international markets. The company has reached out to an ad agency and requested their guidance as to which market is targeted

Group A- USA, UK, France, Germany

Group B-Japan, China, Brazil, South Korea Group C: Saudi Arabia, Qatar, Bahrain, and Qatar (Except for Dubai and Abu Dhabi)

1: Choose any one product

2. Select any two countries from any of the three groups of country. The two countries cannot be from the same group

What factors will you keep in mind while developing your Advertising Strategy with reference to the two countries selected by you?

	a	How has Liberalization and globalization affected advertising world in the last	8
		three decades?	
	b	Explain the role of women in advertising?	7
	R	N P N OR P P P	
2	C	Discuss in detail the role portrayed by elderly people in media.	8
2	d	Explain briefly how political factors affect the organizations in international	7
		business?	
	~		
3.	a.	Explain the consequences of liberalization in context of employment?	8

- How do controversial Advertising impact the society? OR
- What is financial marketing. Describe the role of financial advertising in Indian 8 society.

'Digital platforms have changed the way content is created for advertisements.' 7 Elaborate the statement with examples.

a. A recent survey conducted on the dietary habits of the children revealed that 15 over 50% of them consume excessive amount of junk food, which puts them at a risk of developing lifestyle diseases, like obesity and diabetes. To address this issue a social marketing campaign is to be developed using interactive media and educational program to promote healthy eating habits among children. Develop a social marketing campaign

OR

Plastic waste is a growing environmental concern as it poses a significant threat 15 to our oceans, marine lines and planet's ecosystem. Develop a social marketing Campaign using Internet

Paper / Subject Code: 55332 / Advertising: Discipline Specific Electives: 1) Advertising in Contemporary Ciety

15

132 ABLANDERALINSON

BARREN

Q5.

- Short Notes (Any 3 out of 5)
 - a. Political Advertising
 - b. Industrial Advertising
 - c. Retail Advertising
 - d. Effect of advertising on children
 - e. Consumer Advertising

TYBMM SOM-D

Group Paper / Subject Code: 55321 / Journalism: Discipline Related Generic: Digital Media

30 05 2023

(15)

Journalism

TIME: - 2.1/2 Hours

.. . .

Marks:-75

NOTE: 1) All the question are compulsory subject to internal choice

2) Enumerate with relevant examples where ever necessary

3) Figures to the right indicate full marks

01) **Case Study:**

Starbucks is a firm believer in LGBTQ+ rights. When the pride wave surged, Starbucks came forward and reinstated its belief through the #ExtraShotOfPride campaign. Starbucks joined hands with the Born This Way Foundation to raise \$250K to support the LGBTQ+ community. Throughout the campaign, they shared quotes and stories of various Starbucks employees cherishing the pride spirit.

Based on the above case answer the following questions:

a) As a digital marketer enumerate the key advertising objectives for promoting this cam	paign.(5)
b) Create a Facebook campaign for promoting the brand.	(5)
c) How would you use Instagram as a platform for promotion of the brand ?	(5)
Q2) a) Discuss the advantages and Principles of Digital Media briefly?	(8)
Q2) b) Explain On Page Optimization in context to SEO. OR	(7)
(Q2) c) Discuss SEM in brief as an important aspect of Digital Media.	(8)
Q2) d) Briefly explain Web analytics.	(7)
${ m Q3}$ a) E-mail marketing enhances better Reach in Digital Media Campaigns. Comment.	(8)
Q3) b) Highlight the importance of Blogs in Digital-Media.	(7)
Q3) c)/Explain Affiliate Marketing and its purpose in Digital Media.	(8)
Q3) d) Discuss Social media analytics with reference to Web Analytics	(7)
Q4) a) Explain Google Adwords and what are they used for?	(8)
Q4) b) Discuss Digital Security? Explain in brief. OR	(7)
(Q 4) c) Explain Email marketing with help of its key concepts.	(8)
Q 4) d) Explain Programmatic Marketing briefly.	(7)
Q5) Write Short Notes (Attempt any 3) -T) Traditional Vs Digital Media.	(15)
-2) SEO.	
3) CRABS in Email Marketing.4) Content Writing.	
5) Cyber ethics.	

TYBMM Som II

Paper / Subject Code: 55322 / Journalism: Discipline Specific Electives: 1) Contemporary Issues

31 05 2023

Time	e: 2 hou	Total marks:	75
1		questions are compulsory.	
2	. Figu	res to the right hand indicate full marks.	
Q 1.		Answer the following:	
	A)	What are social movements? Elaborate the elements, stages and various types of social movements with relevant examples.	15
	B)	Elaborate on Development induced displacement and explain its impact on the lives of displaced people with relevant examples.	15
Q 2.		Answer the following:	
x	A)	What are the major challenges that the Indian economy is facing?	8
	B)	Elaborate on the measures for enhancing agricultural development in India.	7
		OR	
	C)	Enumerate the causes and consequences of corruption in India.	8
	/D)	Elucidate the role of political parties and its impact on the political system in India.	7
Q3.		Answer the following:	
	A)	Explain criminalization of politics.	8
	B)	Explain in detail the causes and consequences of Terrorism.	7
	C)_	Explain the Smart City Mission In India.	8
	-D)	Describe any one social welfare scheme for women and any one social welfare scheme for children by the Government of India.	7
01		S AN A A A	
Q4.		Answer the following:	
	AY	Elaborate on the contribution of the MIDC in the economic development of Maharashtra.	15
		OR	
	B)	Write a note on Tribal and Women's movements in India and the achievements of these movements.	15
05			
Q5.		SHORT NOTES (any 3)	15
	a. b.	Environmental movements Relevance of entrepreneurship	
		Objectives of the Make in India programme	
	_d.	Majority and coalition government	
•	ø.	Any two rural social welfare schemes by the Government of India	
	/	, and the second se	

BMM SemTI

Paper / Subject Code: 55325 / Journalism: 4) Magazine Journalism

05 06 2023

Time: 21/2 Hours

Marks:75

N.B: 1. All five questions are compulsory.

2. Figures to the right indicate maximum marks for each question.

- Q1. List 15 questions you would ask in an interview to <u>any one</u> of the following: (15)
 - a) Aditya Thackeray
 - b) Virat Kohli
 - c) Mamta Banerjee
 - d) Alia Bhatt

Q2.a) '	"Typography	is the art ar	nd technique of	of arranging	types in a	visually p	leasing and	
/								
	effective way	y " Elabora	te on this state	ement.				(08)

b) If you are assigned to write a cover story for a magazine that will be published this week. What will the theme be and how will you do the story? (07)

OR	
a) What are Agony Aunt columns? Explain with examples.	(08)
b) What skills are required to write a good film review?	(07)
Q3.a) Differentiate between magazine journalism and newspaper journalism.	(08)
 b) Outline the structure of a magazine office. Mention the departments 	
and the function of each.	(07)
OR	
c) As a feature writer how will you prepare yourself to	
conduct an interview with a Minister?	(08)
d) Explain the importance of page layout and design in a magazine.	

Which principles would you keep in mind to make the pages appealing? (07)

24820

Q4. Write a column on : Generation Gap. Give your write-up a headline (about 250 words)

OR

(15)

b) Trace the evolution of magazines in Inc	lia. What is the role of	
niche publications in this market		(15)
Q5. Short notes (Answer any three)		(15)
a. Blurbs	5° 5° 5	

b. Digital Magazines

c. Profile

d. Cartoons

e. Book Review

Paper / Subject Code: 55327 / Journalism: 6) Crime Reporting

BMM Sem 71

07/06/2023

			1100
Tin	ne: 2 ho	ours 30 mins Total mark	s: 75
N.E		questions are compulsory. gures to the right hand indicate full marks.	
Q 1.		Answer the following:	
Q 1.	(A)	Explain fairness and objectivity, sensationalism, and integrity in crime reporting.	15
	D)	OR	, C
	B)	What is Combing operation? How can a crime reporter make news on Combing operation?	15
Q 2.		Answer the following:	
	A)	What is conflict of interest? Explain with example.	8
	B)	Discuss how could crime Reporter give justice to victim and the accused? OR	7
	_C)	What is FIR? Explain its importance in crime reporting.	8
	D)	Discuss some of the basic principles of Crime Reporting.	7
Q3.		Answer the following:	
	(A)	Discuss how television news channels cover crime stories.	8
	B)	Explain in detail the sources of crime Reporting. OR	7
	C)	Examine the role of ATS and CID in the police force.	8
	D)	Explain Role of hidden sources in crime reporting.	7
Q4.		Answer the following:	
	A)	Discuss the structure of India's judicial system and the main functions of judiciary.	15
		OR	
	-B)	Write a note on role of District Courts and importance of lower Judiciary.	15
Q5.		Write Short Notes (any 3)	15
	a.	IPC	
	∕₺.	Non-cognizable offences	
	c.	Principles of crime reporting	
	d.	Media Trial	
	e.	Crime Shows on Indian television	

TY BMM Sem II

Paper / Subject Code: 55329 / Journalism: 8) Television Journalism

09/06/2023.

Time 2 and half hours

Marks 75

- NB 1 All Questions compulsory
 - 2 Figures on right indicate marks

Q1 A Explain the growth of regional television news networks in India.	(15)
OR	
Q1 B. Write brief history of development of television journalism in India and abroad.	(15)
Q2 A. What role does a public service broadcaster play in a country's development?	(8)
Q2 B. Explain the characteristics of television news as opposed to that of other media.	(7)
OR	
Q2 C What is panel discussion and how does it create public opinion?	(8)
Q2 D Write in brief about the skills and techniques of good news anchoring.	(7)
Q3 A. What is a documentary? What is role and importance of documentaries in TV new	WS
channels?	(8)
Q3. B Breaking news content has been criticised on private news channels. Do you thinl	k
they have impact on masses? Comment	(7)
OR	
Q3. C. Write down the Importance of reviews.	(8)
Q3. D. Explain the importance of $24x7$ news channels with reference to content in India	
Q4 A Discuss the features and types of television interview. Prepare 10 questions for	
interview for one of the following. (Only questions)	(15)
1) Mahendra Singh Dhoni	
-2) Adah Sharma ('Kerala Story' fame)	
3) Eknath Shinde4) Ravish Kumar	
OR	
Q4 B Explain the structure, purpose and design of any two television feature programs w	vith
the help of a current event.	(15)
Q5 Write short notes on Any Three of the following:	(15)
1) Crime Shows on TV -2) Dumbing down of news	
3) Docudrama	

- A) Piece to Camera (P2C)
- 5) Star/ABP Majha