

F.Y.B.Com. - Semester II

Sample Questions

Subject	Unit	Question	Option A	Option B	Option C	Option D	Correct Option
Accountancy & Financial Management (II)	I	Which of the following item is not recorded on debit side of Debtors Account	Total Credit Sales	Opening balance of debtors	cheque dishonoured	Sales Return	D
Accountancy & Financial Management (II)	I	If opening capital is Rs.20,000 & closing capital is Rs.30,000 then profit or loss	Loss of Rs.10,000	Profit of Rs.5,000	Profit of Rs.10,000	Loss of Rs. 5,000	C
Accountancy & Financial Management (II)	I	To find out cash sales, account is prepared	Creditors Account	Bills Payable Account	Cash Account	Debtors Account	C
Accountancy & Financial Management (II)	II	What is the journal entry for following transaction in the book of consignee : Expenses incurred by the consignee	No Entry	Consignor's A/C Dr.....To Cash A/C	Expenses A/C Dr.....To cash A/C	Consignment A/C Dr.....To Consignee A/C	B
Accountancy & Financial Management (II)	II	Consignee sends to consignor	Proforma Invoice	Sales Account	Account Sales	Invoice	C
Accountancy & Financial Management (II)	II	Consignee becomes consignor's debtor when the goods are	shipped by the consignor	received by consignee	sold by consignee	returned by consignee	C

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Accountancy & Financial Management (II)	III	If HO send goods to his Branch at 50% on Cost then the loading is ____	1/6 of Sales	1/5 of Sales	1/4 of Sales	1/3 of Sales	D
Accountancy & Financial Management (II)	III	Branch Stock account under Stock And Debtors system is _____ Account	Real	Nominal	Personal	HO Account	A
Accountancy & Financial Management (II)	IV	Stock for the purpose of claim should be	At marginal price	At market value	At cost	Realisable Value	C
Accountancy & Financial Management (II)	IV	Find out opening stock:- Purchases Rs. 2,00,000, wages Rs. 20,000, sales Rs. 2,60,000, closing stock Rs. 30,000, gross profit Rs. 26,000	40000	44000	60000	45000	B
COMMERCE II	I	The marketing manager needs to obtain _____ from the customer and service staff.	Feedback	Money	Forms	Products	A
COMMERCE II	I	When performance exceeds customer expectations it leads to customer _____	Satisfaction	Delight	Dissatisfaction	No effect	B
COMMERCE II	I	_____ refers to exchange value against providing services.	Price	Place	Promotion	Product	A
COMMERCE II	II	_____ are the stores that specialize in a specific range of merchandise and related items.	Discounted Stores	Department Stores	Speciality Stores	Factory Outlet	C
COMMERCE II	II	_____ is Non -Store Format.	Franchise Stores	Electronic Retailing	Leased Department	Convenience Store	B
COMMERCE II	II	_____ is simplest form of store layout in which fixtures and merchandise are grouped in free flowing pattern.	Grid Layout	Spine Layout	Loop Layout	Free Flow Layout	D

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COMMERC E II	III	To get _____ card, a person is required to have good cibil score.	Debit	Credit	Aadhar	Pan	B
COMMERC E II	III	_____ refers to integration of all important function into a software application.	BPO	KPO	LPO	ERP	D
COMMERC E II	IV	E commerce Between individuals is referred as _____.	B2B	C2C	B2C	E-tailing	B
COMMERC E II	IV	_____ is first step in B2C transaction.	Registration	Dispatch	Delivery	Need Identification	D
Business Communic ation		A Group Discussion is also a part of _____ for candidates to a job.	Troubleshoot	A selection process	Compromise	Management	B
Business Communic ation		Testing all the technological requirements is primary aspect of _____ interview.	Appraisal	Grievance	Online	Exit	C
Business Communic ation		A formal expression of opinion by a group of persons at a meeting is known as _____.	Agenda	Agreement	Resolution	Objection	C
Business Communic ation		_____ Committee is also referred to as a permanent committee.	Advisory	Executive	Standing	Special	C
Business Communic ation		Scientists or academicians come together to present their research findings and these are called _____.	Workshops	Round-table conferences	Private conferences	Seminars	D
Business Communic ation		_____ are an attempt to provide information in a concise manner for the benefit of the staff.	Handbooks	Editorials	Bonuses	Counsellings	A
Business Communic ation		_____ refer to the letters where some compensation or adjustment for the inconvenience or financial loss is demanded by the writer.	Claims	Unsolicited	Inquiry	Complaint	A
Business Communic ation		A report should be _____ oriented.	Public	Office	Writer	Reader	D

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Business Communication		_____ is the most important part of a proposal.	Letter of carrier	Letter of Conveyance	Executive Summary	Letter of Attachment	C
Business Communication		In summarization, _____ of the passage should be clearly mentioned.	Trivia	Main idea	Anecdote	Example	B
Foundation Course	1	The term _____ refers to the freedom to business enterprises.	Privatisation	Globalisation	Liberalisation	Corporate farming	C
Foundation Course	1	TRIMs refer to _____.	Trade Related Intellectual Property Rights	Trade Related Investment Measures	Trade Related International Migration	Target Related Investment Measures	B
Foundation Course	1	GATS is defined as _____.	General Area Transport system	General Agreement on Trade in Services	General account transaction service	General Agreement on Travel Sector	B
Foundation Course	2	The Natural Law Theory was first given by _____.	Hobbes	Grotius	Sophocles	Wiston Churchill	A
Foundation Course	2	The fullform of UDHR is _____.	University Declaration of Human Rights	Universal Declaration of Human Rights	United Declaration of Human Right	Union Declaration of Human Right	B
Foundation Course	2	Article 17 gives _____ rights to the people as per Indian Constitution.	Right to own property	Freedom of movement	Right to a nationality	Right to freedom of opinion	A
Foundation Course	3	Depletion of resources is also known as _____.	Sustainable Development	Environmental Degradation	Ecological Development	Deforestation	B
Foundation Course	3	The word environment is derived from the _____ French word.	flora	environ	fauna	bio	B
Foundation Course	4	After home, children spend more time in _____.	School	Garden	Neighbourhood	Friends	A
Foundation Course	5	Human needs are _____	Ever increasing	Never Increasing	Increasing and than decreasing	Stable	A
BUSINESS ECONOMIC S	1	In the long -run, the firm is in equilibrium where _____	LMC>LMR	LMC<LMR	LAC>LMR	LMC=LMR	D

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BUSINESS ECONOMIC S	I	The perfect competitive firm's demand curve is _____	Flatter	Horizontal	vertical	Steeper	B
BUSINESS ECONOMIC S	I	The monopolist faces _____	Positive sloping market demand curve	Vertical demand curve	Horizontal demand curve	Negatively sloping market demand curve	D
BUSINESS ECONOMIC S	II	Which of the following is not the feature of oligopoly?	Price rigidity	Selling cost	Group behaviour	Large number of sellers	D
BUSINESS ECONOMIC S	II	In Monopolistic competition there are _____ sellers.	Few	One	Two	Many	D
BUSINESS ECONOMIC S	II	_____ oligopoly occurs when the firms come together and follow common policy instead of competing with each others.	Collusive	Non-collusive	Competitive	Business	A
BUSINESS ECONOMIC S	III	Dumping takes place when a monopolist _____	has monopoly in the world as well as home market	has monopoly in the world market	has monopoly in the home market and faces competitive world market	has competition in the world as well as home market	C
BUSINESS ECONOMIC S	III	Marginal cost pricing is generally followed by _____	Private enterprises	small and medium enterprises	Public sector enterprises	Large private MNC's	C
BUSINESS ECONOMIC S	IV	The first step in the capital budgeting is to determine the _____ of the project.	Cost	Revenue	Life	Profit	A
BUSINESS ECONOMIC S	IV	_____ method of capital budgeting does not consider the time value of money.	Net Present Value	Internal Rate of Return	Pay Back Period	Net present value and Internal rate of return	C
EVS- II	1	Residential and Commercial waste mainly consist of _____.	Food Waste	Paper	Packaging Materials	Wooden Scraps	C
EVS- II	1	An Incinerator is used for _____.	Burning Solid Waste	Burning Liquid Waste	Both A and B	None of the above given options	A

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EVS- II	2	Most of the chemical fertilizers used in modern agriculture have _____.	Nitrogen, Phosphorus and Potassium	Nitrogen, Hydrogen and Chlorine	Nitrogen, Hydrogen and Phosphorus	Nitrogen, Chlorine and Potassium	A
EVS- II	2	A commercial company that promotes its Corporate Social Responsibility for example by supporting a plastics recycling scheme, is most likely to be _____.	Acting philanthropically to their customers.	Putting the needs of consumers before the company's need for profit.	Seeking to combine social benefits with business profitability.	Acting like a public sector organization.	C
EVS- II	3	Jaganath Temple, known for pilgrimage tourism is located in _____.	Goa	Lumbini	Rajasthan	Puri	D
EVS- II	3	_____ is a well-known Tiger reserve.	Bandipur	Sunderbans	Gir	Kazirangaa	B
EVS- II	4	Who among the following was associated with Bishnoi movement?	Amrita Devi	Gaura Devi	Govind Singh Rawat	Shamsher Singh Bisht	A
EVS- II	4	_____ took place in Uttara Kannada district of Karnataka in the Western Ghats.	Chipko Movement	Appiko Movement	Save the Western Ghats	Narmada Bachao Andolan	B
EVS- II	5	A place in Mumbai subject to Marine Erosion is _____.	Andheri	Borivali	Dharavi	Backbay	D
EVS- II	5	A place in Konkan having a Non-Conventional Power plant is _____.	Bhivandi	Dombivali	Devgad	Khopoli	C
MATHS & STATS		Value of the function $f(x) = 5x - 5$ at $x = 3$ is _____.	-10	0	10	20	C
MATHS & STATS		A function of the type $f(y) = ax + b$, where a and b are fixed constant is called _____ function.	Constant	Linear	Step	exponential	B
MATHS & STATS		If all the payments are equal, then it is called _____.	Uniform Annuity	Annuity Certain	Immediate Annuity	Life Annuity	A
MATHS & STATS		The relationship expressed in the form of equation of a straight line of the type $y = a + bx$, the correlation is _____.	Linear	Bivariate	Multiple	Partial	A
MATHS & STATS		If regression coefficients $b_{yx} = -1$, $b_{xy} = -0.7$ then the value of correlation coefficient r is _____.	0.8357	-0.8367	-0.8357	0.8367	B
MATHS & STATS		If $\text{cov}(X, Y) = 8$, $\text{Var}(x) = 9$, $\text{Var}(y) = 9$ then the value of correlation coefficient r is _____.	0.8889	-0.8889	0.0988	0.5	A

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MATHS & STATS		For a particular set of data , if Laspeyre's Index No. is 180, Paasche's Index No. is 190 then it's Fisher's Index No. is _____.	184	184.93	190	190.93	B
MATHS & STATS		For years 2016, 2017, 2018 and 2019, production values of a company are 1, 2, 3 and 4 respectively then its three yearly moving averages are _____.	2 and 3	9 and 12	8 and 9	3 and 5	A
MATHS & STATS		If mean and variance of a Binomial distribution are 4 and 2 respectively then probability of success is equal to _____.	0.4	0.5	0.6	0.7	B
MATHS & STATS		A random variable X follows Poison distribution with relation $6 \cdot P(X = 0) = P(X = 1)$ then mean is _____.	3	4	5	6	D