

F.Y.B.M.S. - Semester II
Sample Questions

Subject	Unit	Question	Option a	Option b	Option c	Option d	Correct_Option
Industrial Law	1	_____ means the termination by the employer of the service of a workman for any reason whatsoever, otherwise than as a punishment inflicted by disciplinary action	retrenchment	strike	lock out	lay off	A
Industrial Law	1	Industrial Dispute Act came into force on _____	17259	22 set 1981	17258	29788	C
Industrial Law	1	A certificate of registration of trade union may be withdrawn or cancelled by _____	commissioner	judge	employee	registrar	D
Industrial Law	2	Competent person in relation to provision of factories act means a person or an institution recognised as such by the _____	commissioner	chief inspector	employee	judge	B
Industrial Law	2	The state governments are required to appoint workmen's compensation commissioners for settlement of dispute and _____	salary	bonus	fees	claims	D
Industrial Law	3	_____ - may be permanent or partial	salary	emotions	disablement	bonus	C
Industrial Law	3	The term occupational disease is _____ included in the Act	not	legal	illegal	included	A
Industrial Law	4	Nomination made in favour of person who is not a family member is _____	valid	void	voidable	statutory	B
Industrial Law	4	Maximum amount of bonus payable is _____ % of salary under Payment of bonus act.	20	10	23	14	A
Industrial Law	4	A wage period shall not exceed _____ months	1	2	3	4	A
Bc-II	4	_____ letters request overdue payments.	Collection	Sales	Enquiry	Complaint	A
Bc-II	3	_____ is done when complaint is found to be baseless.	Status enquiry	No adjustment	Stunt letters	Dunning Letters	B

F.Y.B.M.S. - Semester II

Sample Questions

Subject	Unit	Question	Option a	Option b	Option c	Option d	Correct_Option
Bc-II	2	_____ announces certain special programmes, social events or safety measures	Notice board	Employee manual	Posters	Film Shows	A
Bc-II	2	_____ is meant to be a family magazine.	House journal	House organs	News bulletins	Trade bulletins	B
Bc-II	3	The PIO should respond within _____ days of the receipt of the application	7	15	21	30	D
Bc-II	2	"An interview is a face to face verbal exchange which endeavors to discover as much information as possible in the least amount of time about some relevant matter." This definition was given by _____.	Henry Fayol	E. C. Eyre	Philip Kotler	American Association	B
Bc-II	2	Resolved that Mr. Roby Ray who retires by rotation, but being eligible offers himself for reelection, be and is hereby reelected as a director of the company. This is an example of	Minutes	Agenda	Notice	Resolution	D
Bc-II	3	If your TV Set is defective and you have specified in the letter that you want it replaced, this is a	Firm demand of adjustment	Tolerant attitude	Legalistic content	Polite addressee	A
Bc-II	3	Save time appeal is used in _____ letters.	Inquiry	Complaint	Sales	Collection	C
Bc-II	4	The summary may be organised with the help of _____.	Boxes	Lines	Index	Headings	D
BUSS Maths	1	A company observes that to launch a new product, the fixed cost would be Rs. 35,000 and the variable cost per unit Rs 500. The total revenue from the sales of x units is given by Rs. (5000x - 100x*x). Find the minimum number of products that should be produced and sold to avoid a loss.	10	12	11	14	A

F.Y.B.M.S. - Semester II
Sample Questions

Subject	Unit	Question	Option a	Option b	Option c	Option d	Correct_Option
BUSS Maths	1	A company decides to set up a small production plant for manufacturing shoes. The fixed cost for the set-up is Rs 9 lakhs. The variable cost per pair of shoes is Rs 300. Each pair of shoes is sold at Rs 750. Find the total cost function.	$C = 900000 + 750x$	$C = 900000 + 300x$	$C = 90000 + 750x$	$C = 90000 + 300x$	B
BUSS Maths	1	In how many ways can 3 boys and 5 girls be arranged in a row so that all the 3 boys are together?	4230	4320	4240	4340	B
BUSS Maths	1	From 4 accountants, 3 Lawyers and 5 Salesman a committee of 7 persons is to be formed. How many different committees can be formed if atleast 1 accountants and one salesman must be included.	755	760	770	775	A
BUSS Maths	2	$\begin{vmatrix} 2 & 3 & 4 \\ 4 & 1 & 3 \\ 2 & 3 & 1 \end{vmatrix}$. Expand the Determinant	30	32	35	36	A
BUSS Maths	2	Solve the system of equations $5x - 2y + 3z = 9$; $3x + 4y + 2z = 10$; $x + y + z = 2$	(4,1,3)	(4,-1,3)	(4,1,-3)	(-4,1,3)	C
BUSS Maths	2	Solve the system of equations $2x - 2y + 3z = 7$; $4x + 2y + 3z = -1$; $3x - 4y + 5z = 10$	(-1,2,3)	(1,2,3)	(3,1,2)	(2,1,3)	B
BUSS Maths	3	Find dy/dx , if $y = (x+1)(x+2)(x+3)$	$3x^2x - 10x + 11$	$3x^2x + 12x + 11$	$3x^2x - 7x + 20$	$3x^2x + 11x + 12$	B
BUSS Maths	4	(0,0), (1,0),(2,-2) Using Newtons forward difference what is the polynomial	$x^2x - x$	$x + x^2x$	$x - x^2x$	$x^2x + 2x + 1$	B
BUSS Maths	4	(0,7), (1,6),(2,11) Using Newtons forward difference what is the polynomial	$3x^2x - 4x + 7$	$3x^2x + 4x - 7$	$3x^2x - 6x + 10$	$3x^2x + 3x + 11$	A
Prin of Mgmt	I	Which of the following is 'not' one of the Ms of Management?	Money	Methods	Maturity	Manpower	C
Prin of Mgmt	I	_____ is known as the Father of Scientific Management.	F. W. Taylor	Henri Fayol	Peter Drucker	Philip Kotler	A
Prin of Mgmt	I	Which of the following is a decisional role of a manager?	Figurehead	Disseminator	Spokesman	Entrepreneur	D

F.Y.B.M.S. - Semester II

Sample Questions

Subject	Unit	Question	Option a	Option b	Option c	Option d	Correct_Option
Prin of Mgmt	2	The first step in the process of planning is _____.	Analysing and classifying the information	Classifying the problems	Establishing planning premises	Determining alternative plans	B
Prin of Mgmt	2	Decision-making is a/an _____ activity.	mental	physical	one-time	irregular	A
Prin of Mgmt	3	_____ means arranging the ways and means for the execution of a business plan.	Planning	Budgeting	Controlling	Organising	D
Prin of Mgmt	3	Dual authority is a feature of _____ structure.	Matrix	Functional	Divisional	Line	A
Prin of Mgmt	4	_____ leader gets things done by putting pressure on the workers.	Participative	Neurocratic	Laissez-faire	Paternalistic	B
Prin of Mgmt	4	Coordination is the _____ of management.	efficiency	essential	essence	rule	C
Prin of Mgmt	4	The full form of CSR is _____.	Corporate Status Response	Corporate Social Responsibility	Combined Social Responsibility	Corporate Social Record	B
FC-II	1	The term _____ refers to freedom to business enterprises from excessive government control .	Liberalisation	Globalisation	Privatisation	Migration .	A
FC-II	1	The _____ policy 1991 abolished licensing for most industries during liberalisation .	Fiscal	New India	Exim	Industrial	D
FC-II	1	Human rights in a more specific and well defined manner came with the signing of _____ in 1215 .	Constitution	Magna Carta	Theory of Law	Documents .	B
FC-II	2	Abolition of _____ is provided under Article 17 of the Indian Constitution .	Caste	Child labour	Untouchability	Dowry harassment .	C
FC-II	2	Article 21 (A) has made _____ education as a fundamental right .	Secondary	Primary	Physical	Mental	B
FC-II	3	_____ is the abiotic and biotic elements that surround humans .	Ecology	Environment	Ecosystem	Geology	B
FC-II	3	The _____ is composed of all the water on or near the earth .	Lithosphere	Hydrosphere	Biosphere	Atmosphere	B

F.Y.B.M.S. - Semester II

Sample Questions

Subject	Unit	Question	Option a	Option b	Option c	Option d	Correct_Option
FC-II	4	The _____ stressor are also called as job related stressors .	Organizational	Group	Individual	Environmental	A
FC-II	4	_____ are generalizations or assumptions about the traits of people belonging to a group .	Ethics	Stereotypes	Prejudice	Conflicts	B
FC-II	5	The _____ needs lie at the highest level of the hierarchy of Maslow's Need Hierarchy Theory .	Social	Physiological	Esteem	Self actualisation	D
Princ. of Marketing	1	_____ is the element of marketing mix.	product	consequence	compliance	result	A
Princ. of Marketing	1	Irregular demand is also called as _____.	neutral	positive	negative	sesonal	D
Princ. of Marketing	1	Marketing involves _____.	manipulation	advertising	errors	iirationality	B
Princ. of Marketing	2	In 1990, _____ proposed a model of 4Cs of marketing,	Philip Kotler	William Stanton	Robert Lauterborn	David Ricardo	C
Princ. of Marketing	2	Advertising, publicity are _____ tools.	promotion	irrelevant	unethical	not required	A
Princ. of Marketing	2	_____ is the internal factor affecting pricing.	objective of the firm	competition	consumers	channels	A
Princ. of Marketing	3	In _____ demand, consumers dislike products and try to avoid it. For eg: Insurance	negative	positive	latent	declining	A
Princ. of Marketing	3	_____ introduced the concept of Holistic marketing.	Philip Kotler	David Ricardo	Alfred Marshall	J.Bentham	A
Princ. of Marketing	4	To develop _____ attitude is objective of advertising.	negative	positive	neutral	zero	B
Princ. of Marketing	4	Dividing the market on the basis of behavioural pattern is called as _____ .	Targeting	Poistioning	segmentation	manipulation	C
Buss Env	1	Business comprises all _____ seeking activities and enterprises that provides goods and services necessary to an economic system.	Profit	Loss	Production	employees	A

F.Y.B.M.S. - Semester II
Sample Questions

Subject	Unit	Question	Option a	Option b	Option c	Option d	Correct_Option
Buss Env	1	Business environments is encompassed as the climate or set of condition, Economics, social (or) institutional in which business are conducted.	operations	customs	rituals	meetings	A
Buss Env	1	Competition is beneficial to the competing firms besides benefiting the _____.	producers	intermediaries	finances	consumers	A
Buss Env	2	_____ plays the watch dog in order to ensure that both function in public interest and within the boundaries of constitution.	Legislature	Executive	Judiciary	MLA	C
Buss Env	2	Governments policy towards industries is called as _____.	economic policy	industrial policy	monetary policy	work policy	B
Buss Env	3	The main objective of society and business is _____.	economic and social objective.	cultural objective.	technological objective.	profit objective.	A
Buss Env	3	What does micro environment consists of?	Economic	political and legal	Competitors	Natural	C
Buss Env	3	_____ refers to all external forces which have a bearing on the functioning of business.	Technology	Climate	Environment	Force	C
Buss Env	4	PEST is an acronym which stands for	Product, Economy, Society, Technology	Political, Economic, Societal, Technological	Political, Economic, Social, Technological	People, Economy, Standards, Transport	C
Buss Env	4	Business across several countries with some decentralization of management decision making to subsidiaries is	Global business	Multinational business	Transnational business	Multi-regional business	B